GOVERNMENT OF KARNATAKA & KTVG INITIATIVE

PREPARATION OF COASTAL MASTER PLAN FOR KARNATAKA

INSTRUCTION TO BIDDERS (ITB)

SELECTION OF CONSULTANT

FOR

PREPARATION OF COASTAL MASTER PLAN FOR KARNATAKA

KARNATAKA TOURISM VISION GROUP (KTVG)

JUNE 2015

Infrastructure Development Corporation (Karnataka) Limited
9/7, K.C.N Bhavan, Yamunabai Road
Madhavnagar Extension
Off Race Course Road, Bangalore – 560 001
www.ideck.in
SECTION I

INSTRUCTION TO BIDDERS
Disclaimer

The information contained in this Request for Proposal document ("RFP") or subsequently provided to Applicants, whether verbally or in documentary or any other form by or on behalf of iDeCK or any of its employees or advisers, is provided to Applicants on the terms and conditions set out in this RFP and such other terms and conditions subject to which such information is provided.

The purpose of this RFP is to provide interested parties with information that may be useful to them in the formulation of their Proposals pursuant to this RFP. However, each Applicant should conduct its own investigations and analysis and should check the accuracy, adequacy, correctness, reliability and completeness of the assumptions, assessments and information contained in this RFP and obtain independent advice from appropriate sources.

iDeCK, its employees and advisers make no representation or warranty and shall have no liability to any person including any Applicant for any loss, damages, cost or expense which may arise from or be incurred or suffered on account of anything contained in this RFP or arising in any way from this Selection Process.
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INTRODUCTION
1. INTRODUCTION

1.1 Background

1.1.1 The Government of Karnataka (GoK) has set up the Karnataka Tourism Vision Group (“KTVG”) to advice GoK on the way ahead for the tourism sector and to provide a road map for making Karnataka a preferred tourist destination on par with other international destinations. The KTVG submitted its recommendations to GoK in January, 2014 (http://karnatakatourism.org/policy/Vision%20Group.pdf).

1.1.2 GoK has made an initial allocation of Rs.50 Crores to implement the recommendations of the KTVG. The KTVG and the Department of Tourism, Government of Karnataka (“DoT”) have appointed Infrastructure Development Corporation (Karnataka) Limited (“iDeCK”) to provide assistance in undertaking the Projects recommended by KTVG.

1.1.3 Preparation of Coastal Master Plan for Karnataka has been identified as one of the projects by KTVG as part of Phase I.

1.1.4 This RFP is for the Preparation of Coastal Master Plan for Karnataka (the “Project”).

1.1.5 iDeCK has been authorized by the Empowered Committee of KTVG (the “EC-KTVG”) to invite Proposals (the “Proposals”) for selection of a Consultant (“Consultant”) for the Project (hereinafter referred to as the “Consultancy”) in accordance with the Terms of Reference (the “TOR”).

1.2 Brief description of the Selection Process

1.2.1 A Quality-cum-Cost-Based-Selection (QCBS) process (collectively the “Selection Process”) would be used for selection of the Consultant. The evaluation and selection process has been explained in Section 4.

1.3 Schedule of Selection Process

<table>
<thead>
<tr>
<th>Sl No</th>
<th>Event Description</th>
<th>Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Last date for receiving queries/clarifications</td>
<td>26th June, 2015</td>
</tr>
<tr>
<td>2</td>
<td>Pre-Proposal Conference</td>
<td>26th June, 2015 at 15:00 Hours at the venue mentioned below</td>
</tr>
<tr>
<td>3</td>
<td>Response to queries</td>
<td>28th June, 2015</td>
</tr>
<tr>
<td>4</td>
<td>Proposal Due Date or PDD</td>
<td>13th July, 2015 at 16:00 Hours</td>
</tr>
<tr>
<td>5</td>
<td>Opening of Technical Proposal</td>
<td>13th July, 2015 at 16.30 Hours at the below mentioned venue</td>
</tr>
<tr>
<td>Sl No</td>
<td>Event Description</td>
<td>Date</td>
</tr>
<tr>
<td>-------</td>
<td>---------------------------------</td>
<td>-------------------------------------------</td>
</tr>
<tr>
<td>6</td>
<td>Presentation on Technical Proposal</td>
<td>Will be intimated to Qualified Applicants</td>
</tr>
<tr>
<td>7</td>
<td>Opening of Financial Proposal</td>
<td>Will be intimated to Technically Qualified Applicants</td>
</tr>
<tr>
<td>8</td>
<td>Letter of Award (LOA)</td>
<td>Within 7 days from completion of selection process</td>
</tr>
<tr>
<td>9</td>
<td>Signing of Contract</td>
<td>Within 7 days of award of LOA</td>
</tr>
</tbody>
</table>

**Venue Details:**
Conference Room  
Infrastructure Development Corporation (Karnataka) Limited  
9/7, K.C.N. Bhavan, Yamunabai Road,  
Madhavnagar Extension,  
Off Race Course Road  
Bangalore - 560 001
2. TERMS OF REFERENCE

2.1 Scope of Consultancy

Part A – Baseline Study & Development Concept Formulation

The following activities are expected as part of the process of preparation of the Coastal Master Plan:

i. Appraisal of available documents and plans

   The Consultant shall collect and study all relevant secondary data/reports that are available with the Department of Tourism. The Consultant is also expected to concurrently review other relevant literature which shall include the following:

   a. Ecological conservation and the environmental planning context covering Coastal Karnataka
   b. Intrinsic potential for tourism based development of coastal region
   c. Drivers for setting up tourism related activities
   d. Connectivity and linkages
   e. Review of global tourism zones
   f. Review of principles to be established for sustainable tourism which is responsive to local development needs as well as conservation requirements
   g. All applicable national and state policies, laws and regulations, especially related to environmental protection and conservation.

ii. Appraisal of the Government Programs

   The Consultant shall collect information on:

   a. Central and State Government Programs where activities are already being implemented in the coastal region – such as activities under any public infrastructure program that are directly relevant to the tourism development objective
   b. Ongoing activities by the Tourism Department and
   c. Other ongoing and planned government programs which will complement tourism development in the area.

   The Consultant would be required to meet and discuss with government officials responsible for implementing and guiding the above programs, and document their views on augmentation, expansion and/or improvement of the said programs as far as relevant for this assignment.
iii. **Baseline Analysis**

The Consultant shall focus their baseline analysis on the 42 beaches and 11 islands identified for development by DoT. The baseline study shall necessarily be based on spatial analysis of the region including the following:

a. Identify and map the physical characteristics of each site and the challenges and constraints in developing such areas;

b. Based on satellite imageries, available studies/reports and any other available information assess and determine pristine areas with high level of ecological attributes which need to be protected and conserved.

iv. **Development Concept Formulation**

The Consultant shall identify potential areas and opportunities for development at the identified sites. This shall be brief concept level outlines for each site based on principles of sustainable tourism. The Consultant shall also rank the sites in terms of tourism development potential, and compare these sites vis-à-vis similar concepts/offerings in both, India and abroad clearly bringing out the Critical Success Factors for the coastal sites in Karnataka to compete and succeed as preferred tourist destinations.

**Deliverable: Baseline Analysis & Development Concept Report**

**Part B: Preparation of Coastal Master Plan**

Based on inputs received from DoT/KTVG on the potential areas and opportunities for development, the Consultant shall prepare the detailed Coastal Master Plan. The Master Plan should be developed with an aim to promote community-based tourism; focusing equally on conservation and wise use of natural resources, and in compliance with environmental/ecological laws and regulations.

The Coastal Master Plan should include the following:

a. Mapping of all the identified tourism development sites on a GIS platform (with details comparable to Survey of India topographic maps at scale 1:250,000) augmented with information from satellite imageries and other available resources/tools.

b. Environmental zoning, including demarcation of:
   i. all protected areas, with respect to Wildlife Protection Act, or the Forest Act
   ii. any other pristine or high environmental value land to be demarcated as “no development areas’ or as “limited development areas”
   iii. areas subject to CRZ regulations

c. Overall coastal circuit concept mapping out the product offering for each zone/beach cluster and the target segment

d. Suggested development guidelines to ensure congruent development of these zones/clusters.
Deliverable: Coastal Master Plan

Part C - Preparation of the Detailed Project Memorandum for Tourism Investment Opportunities

Based on the Baseline Analysis and Development Concept Report submitted by the Consultant, it shall, in consultation with the DoT and KTVG, identify 15 sites for development in Phase 1. However, DoT/KTVG, in consultation with the Consultant, may require the Consultant to identify few more sites not exceeding 3 for development purpose. It is expected that each site/area will be small and finite (say about 10-50 square km). For each of these shortlisted sites, the Consultant shall carry out the following:

a. Detailed tourism development plan, which shall include:
   i. Overall vision for development and linkage to the Coastal Master Plan
   ii. Detailed explanation of the concept to be developed. This should include the potential opportunities to develop high-end tourism including ecotourism, adventure tourism, sports tourism, educational tourism, pilgrimage, cultural and heritage tourism products;
   iii. Case studies of similar concepts in India and abroad
   iv. SWOT analysis of the site vis-à-vis domestic and international benchmarks
   v. Estimation of tourist footfalls over a 10 year horizon
   vi. Existing accessible tourism attractions;
   vii. Current land utilization (and land use) and future zoning proposals
   viii. Assessment of potential land availability, either land already vested in the Government, land where acquisition is expected to be easy; and potential land expected to be available in the market for purchase
   ix. Conceptual Area Development Plan, for various activities in the site and in its influence area. The details should be appropriate for a usual site plan of 1:5000 scale, the Conceptual Area Development Plan should include the following: a) Area layout indicating zoning for environmental conservation, protected area management, and areas of no-development and no-use; b) Area layout indicating zoning for tourism and recreational areas, and access to identified tourist attractions.
   x. Estimation of carrying capacity of the site
   xi. Site layouts (for parts of the area proposed to be developed through PPP investment) indicating recommended proposals for hotels and hospitality facilities, waterfront facilities, associated facilities and amenities including other allied infrastructure components.
   xii. Linkages with local economic activity
b. Public infrastructure plan to address gaps in the same
c. Suggested development guidelines to ensure congruent development of these zones.
d. Overall legal and regulatory requirements including applicable environmental regulations;
e. Block Estimation of investment needs including (i) block cost estimates for components expected to be developed by PPP investment; (ii) block estimates for infrastructure components to be financed by the State
f. Block estimate of Operations & Maintenance of common/public infrastructure
g. Phasing for various components and suggested mode for implementation (Government funding, PPP, entirely private but regulated through zoning regulations). Phasing proposals in the form of a development strategy that should respond to the site potential, the tourism market as well as the needs of the local community. The Consultant shall also identify special concession from the Government, if any
h. An Implementation Roadmap covering the following: (a) institutional arrangements including need for creation of a Special Purpose Vehicle for steering implementation, if any; (b) an action plan identifying activities, their sequencing, timeline (c) implementation accountability for various components.

**Deliverable: Detailed Project Memorandum**

**Part D: Institutional Framework and Implementation Mechanism**

The consultant shall give inputs and assistance to DoT in constitution of an authority for implementing the coastal master plan as well as the development and operations of projects identified under the same. This would include examining best practices regarding constitution of such authority. Further, the Consultant shall also assist DoT in determining the roles and responsibilities of such authority.

**Deliverable: Report on Institutional Framework and Implementation Mechanism**

**2.2 Time Frame and Deliverables**

The Consultant shall adhere to the following timelines for submission of deliverables (the “Deliverables”) during the course of this Consultancy.

<table>
<thead>
<tr>
<th>S. No.</th>
<th>Description of Milestones</th>
<th>Timelines from the date of signing the Contract</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Inception Report including an appraisal of relevant literature, plans and government projects/programs</td>
<td>4 weeks</td>
</tr>
<tr>
<td>2</td>
<td>Baseline Analysis &amp; Development Concept Report</td>
<td>12 weeks</td>
</tr>
<tr>
<td>3</td>
<td>Draft Coastal Master Plan</td>
<td>16 weeks</td>
</tr>
<tr>
<td>4</td>
<td>Final Coastal Master Plan</td>
<td>18 weeks</td>
</tr>
<tr>
<td>5</td>
<td>Detailed Project Memorandum</td>
<td>24 weeks</td>
</tr>
<tr>
<td>6</td>
<td>Report on Institutional Framework and Implementation Mechanism</td>
<td>27 weeks</td>
</tr>
</tbody>
</table>
The Consultant shall submit all the deliverables in the following format:
   a) Three hard copies
   b) One soft copy in editable form and one in non-editable form
   c) Detailed Drawings on A-1. Other drawings as per reasonable size.

2.3 **Time and Payment Schedule**

The payment schedule shall be as below:

<table>
<thead>
<tr>
<th>S. No.</th>
<th>Milestones</th>
<th>Payment Schedule</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Approval of Inception Report</td>
<td>10%</td>
</tr>
<tr>
<td>2</td>
<td>Approval of Baseline Analysis &amp; Development Concept Report</td>
<td>20%</td>
</tr>
<tr>
<td>3</td>
<td>Approval of Draft Coastal Master Plan</td>
<td>20%</td>
</tr>
<tr>
<td>4</td>
<td>Approval of Final Coastal Master Plan</td>
<td>20%</td>
</tr>
<tr>
<td>5</td>
<td>Approval of Detailed Project Memorandum</td>
<td>20%</td>
</tr>
<tr>
<td>6</td>
<td>Approval of Report on Institutional Framework and Implementation Mechanism</td>
<td>10%</td>
</tr>
</tbody>
</table>
INSTRUCTIONS TO APPLICANTS

A. GENERAL

3.1 Eligible Applicants and Experience

3.1.1 The Applicant should fulfill the following:

A. Must be a business entity ("Business Entity"). For the purpose of this RFP document, a single Business Entity shall mean any of the following:

i. a company registered in India under the Companies Act, 2013;
ii. a partnership firm registered under the Indian Partnership Act, 1932;

Consortium or Joint Venture (up to the maximum of 2 members) is allowed to participate in the Selection Process, provided experience is exhibited by both the members.

B. The Consultant should meet the following criteria:

i. Should have completed at least (2) two assignments in any of the following areas in the last (7) seven years each covering an area of at least 10,000 acres:
   a. Development Plan (for a State / District /Township / World Heritage Sites), or
   b. Eco-Tourism Master Plan, or
   c. Coastal Master Plan

ii. Should have a Cumulative Turnover of Rs. 10 crores (Rupees Ten Crores) for the last three completed financial years (FY 2011-12, 2012-13 and 2013-14) (the “Financial Capacity”).

C. In case of a Consortium, the Consultant should meet the following criteria:

i. Each member of the Consortium should have completed at least (1) one assignment in any of the following areas in the last (7) seven years covering an area of at least 10,000 acres:
   a. Development Plan (for a State / District /Township / World Heritage Sites), or
   b. Eco-Tourism Master Plan, or
   c. Coastal Master Plan

ii. The Consortium should jointly have a Cumulative Turnover of Rs. 10 crores (Rupees Ten Crores) for the last three completed financial years (FY 2011-12, 2012-13 and 2013-14) (the “Financial Capacity”).

D. Proposals submitted by a Consortium should comply with the following additional requirements:

i. The Proposal should contain the information required from each member;
ii. The Proposal should include a description of the roles and responsibilities of the members;

iii. The number of members in a Consortium would be limited to 2 (two) members, one of whom shall be designated as a Lead Member (the “Lead Member”) and other as Other Member; A Bidder who has applied for a Project in its individual capacity or as part of a Consortium cannot participate as a member of any other Consortium applying for the Project;

iv. The members of the Consortium shall execute a Power of Attorney as per the format enclosed in Form-4.

E. The Consultancy Team should consist of the following key personnel (the “Key Personnel”) having the following qualification & experience and shall discharge their respective responsibilities as specified in the table below:

<table>
<thead>
<tr>
<th>Key Personnel</th>
<th>Length of Professional Experience</th>
<th>Educational Qualification</th>
<th>Experience</th>
<th>Responsibility</th>
</tr>
</thead>
<tbody>
<tr>
<td>Team Leader: Master Planner</td>
<td>15 years</td>
<td>Master’s degree in Regional Planning or Environmental Planning or Natural Resource Management</td>
<td>Experience in leading teams on design and implementation on large site development and urban/regional planning projects or Environmental Conservation projects.</td>
<td>He/ she would be leading, co-coordinating and supervising the team during the Consultancy and provide inputs on large site development and environmental conservation aspects of the project.</td>
</tr>
<tr>
<td>Community Development Specialist</td>
<td>10 years</td>
<td>Post Graduate Degree in Development or Business Administration</td>
<td>Experience of working in community development projects, specially ecotourism</td>
<td>Inputs on community development, involvement, rehabilitation, employment generation etc.</td>
</tr>
<tr>
<td>Architects (2)</td>
<td>10 years</td>
<td>Masters in Urban Design or Urban Planning</td>
<td>Experience in architectural design and urban/site planning projects. Experience in at least 1 tourism projects desirable.</td>
<td>Inputs on site planning, master planning etc.</td>
</tr>
</tbody>
</table>
### Financial Analyst
- **Years of Experience**: 10 years
- **Qualification**: Postgraduate in Financial Analysis or equivalent
- **Experience**: Experience of working on at least 2 PPP projects (at least 1 PPP project that reached financial closure). Experience in at least 1 tourism projects desirable.
- **Responsibilities**: Inputs on Project costing and phasing

### Environmentalist
- **Years of Experience**: 10 years
- **Qualification**: Masters in Environmental Science
- **Experience**: Experience in carrying out environmental impact assessment studies for infrastructure projects
- **Responsibilities**: Conduct Environmental Impact Assessment (EIA) studies

### Support Personnel
- **Responsibilities**: As required and relevant (to be proposed by the Consultant)

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**Note:**
1. The Applicant shall submit a project team chart with resource allocation for the project and key personnel CV.

### 3.2 Due Diligence by Applicants

Applicants are encouraged to inform themselves fully about the assignment and the local conditions before submitting the Proposal.

### 3.3 Clarifications

3.3.1 Any clarification on the RFP may be sent to iDeCK in writing before the date mentioned in the Schedule of Selection Process at Clause 1.3.

3.3.2 The envelopes shall clearly bear the following identification: “Queries concerning RFP for Selection of Consultant for Preparation of Coastal Master Plan for Karnataka”.

3.3.3 The responses will be uploaded on the iDeCK’s website (www.ideck.in) /Department of Tourism website (www.karnatakatourism.org).

### 3.4 Amendment of RFP

3.4.1 At any time prior to the deadline for submission of Proposal, iDeCK may, for any reason, whether at its own initiative or in response to clarifications requested by an Applicant, modify the RFP document by the issuance of Addendum/ Amendment.
3.5 Communications

3.5.1 All communications including the submission of Proposal should be addressed to
The Project Manager,
KTVG Projects
Infrastructure Development Corporation (Karnataka) Limited
9/7, K.C.N. Bhavan, Yamunabai Road,
Madhavnagar Extension, Off Race Course Road
Bangalore - 560 001
Phone: 080 – 43448000

3.6 Acknowledgement by Applicant

3.6.1 It shall be deemed that by submitting the Proposal, the Applicant has:
(a) Made a complete and careful examination of the RFP;
b) Received all relevant information requested from iDeCK;
c) Satisfied itself about all matters, things and information, necessary and required for
submitting an informed Proposal and performance of all of its obligations thereunder;
d) Acknowledged that it does not have a Conflict of Interest.

3.7 Proprietary data

All documents and other information provided or submitted by an Applicant to iDeCK shall
become the property of KTVG.

3.8 Cost of Proposal

The Applicant shall bear all its costs associated with or relating to the preparation and
submission of its Proposal. EC-KTVG/iDeCK shall not be liable in any manner whatsoever for
the same regardless of the conduct or outcome of the Selection Process.

3.9 Number of Proposals

No Applicant or its Associate\(^1\) shall submit more than one Proposal for the Consultancy.

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\(^1\) For purposes of this RFP, Associate means, in relation to an Applicant, a person who controls, is controlled by, or is under the common
control with such Applicant (the “Associate”). As used in this definition, the expression “control” means, with respect to a person which is
a company registered under the Indian Companies Act or an equivalent law abroad or corporation, the ownership, directly or indirectly, of
more than 50% (fifty per cent) of the voting shares of such person, and with respect to a person which is not a company or corporation,
the power to direct the management and policies of such person by operation of law.
3.10 **Validity of the Proposal**

The Proposal shall be valid for a period of not less than 90 (ninety) days from the Proposal Due Date (the “PDD”).

3.11 **Conflict of Interest**

The Consultant shall provide professional, objective, and impartial advice and at all times hold GoK’s interests paramount. The Consultant shall not accept or engage in any assignment with other clients that may place it in a position of not being able to carry out the assignment in the best interests of GoK.

B. **PREPARATION AND SUBMISSION OF PROPOSAL**

3.12 **Language**

The Proposal and all communications shall be in English language. In case any of the documents is in any other language, it must be accompanied by an accurate translation of the relevant passages in English, and in which case, for purposes of interpretation of the Proposal, the translation in English shall prevail.

3.13 **Format and Signing of Proposal**

3.13.1 The Applicant shall provide all the information sought under this RFP in the formats provided in this RFP. Incomplete and/or conditional Proposals may lead to rejection.

3.13.2 The Applicant shall prepare one original set of the Proposal clearly marked “ORIGINAL”.

3.13.3 The Proposal shall be typed or written in indelible ink and signed by the authorized signatory of the Applicant who shall initial each page, in blue ink. In case of printed and published Documents, only the cover shall be initialed. All the alterations, omissions, additions, or any other amendments made to the Proposal shall be initialed by the person(s) signing the Proposal. The Proposals must be properly signed by the authorized representative (the “Authorized Representative”) as detailed below:

(a) by the proprietor or a duly authorized person holding the Power of Attorney, in case of a proprietary firm; or
(b) by a partner or a duly authorized person holding the Power of Attorney, in case of a partnership firm and/or a limited liability partnership; or
(c) by a duly authorized person holding the Power of Attorney, in case of a Limited Company or a corporation; or
(d) by a trustee or by a duly authorized person holding the Power of Attorney in case of a trust; or
(e) by a duly authorized person holding the Power of Attorney, in case of society or co-operative.
A copy of the Power of Attorney certified by the authorized signatory of the Applicant (in the format specified in Appendix-I Form-3) shall accompany the Proposal.

3.14 **Technical Proposal**

3.14.1 The technical proposal should contain Form 1 to Form 10 of Appendix –I in the format specified in the RFP (the “Technical Proposal”).

3.14.2 Failure to comply with the requirements spelt out in this Clause 3.14 shall make the Proposal liable for rejection.

3.14.3 If any Applicant/Key Personnel makes a false averment regarding his qualification, experience or other particulars, or his commitment regarding availability for the Project is not fulfilled at any stage after signing of the Contract, the Applicant and the Key Personnel shall be liable to be debarred for any future assignments of GoK for a period of 5 (five) years. The award of this Consultancy to the Applicant may also be liable to cancellation in such an event.

3.14.4 The proposed Key Personnel should have the requisite managerial/support staff (“Support Personnel”) to ensure timely completion of the Consultancy within the specified time schedule. The CV of each Key Personnel should be submitted in the format at Form-9 of Appendix-I.

3.14.5 iDeCK reserves the right to verify all statements, information and documents, submitted by the Applicant in response to the RFP.

3.14.6 In case it is found during the evaluation or at any time before signing of the Contract or after its execution and during the period of subsistence thereof, that one or more of the eligibility conditions have not been met by the Applicant or the Applicant has made material misrepresentation or has given any materially incorrect or false information, the Applicant shall be disqualified forthwith if not yet appointed as the Consultant either by issue of the LOA or entering into the Contract, and if the Selected Applicant has already been issued the LOA or has entered into the Contract, as the case may be, the same shall, notwithstanding anything to the contrary contained therein or in this RFP, be liable to be terminated, by a communication in writing to this effect.

3.15 **Financial Proposal**

3.15.1 Applicants shall submit the financial proposal in the formats provided at Appendix-II (the “Financial Proposal”) clearly indicating the total cost of the Consultancy in both figures and words, and signed by the Applicant’s Authorized Representative. Along with the Financial Proposal, the Applicant shall provide break up cost in the manner set out in Annexure to Appendix II. In the event of any difference between figures and words, the amount indicated in words shall prevail.
3.16 **Sealing, Marking and Submission of the Proposal**

3.16.1 The Applicant shall ensure that the Proposals (i.e. both Technical Proposal and Financial Proposal) are prepared in the prescribed format with all pages numbered serially and by giving an index of submission. Any attachment to the prescribed forms (like printed annual statements, company brochures, copy of contracts etc.) must be provided as part of the bound proposal document. No separate documents or loose sheets will be entertained.

3.16.2 The Technical and Financial Proposal should be placed in separate covers and sealed and marked “Technical Proposal” and “Financial Proposal” respectively. These shall then be placed in a single outer envelope and sealed and be addressed to The Project Manager, and submitted by hand/mail/courier at the address specified in Clause 1.3, the name of the Consultancy i.e. “Preparation of Coastal Master Plan for Karnataka”, and the name and address of the Applicant.

3.16.3 If the envelope is not sealed and marked as instructed above, iDeCK assumes no responsibility for the misplacement or premature opening of the contents of the Proposal submitted and consequent losses, if any, suffered by the Applicant.

3.16.4 Proposals submitted by fax, telex, telegram or e-mail shall not be entertained.

3.17 **Proposal Due Date**

3.17.1 Proposal should be submitted to on or before the Proposal Due Date specified at Clause 1.3.

3.17.2 iDeCK may, in its sole discretion, extend the Proposal Due Date by issuing an Addendum in accordance with Clause 3.4.

3.18 **Late Proposals**

Proposals received by iDeCK after the specified time on Proposal Due Date shall not be eligible for consideration and shall be summarily rejected.

3.19 **Modification/ substitution/ withdrawal of Proposals**

3.19.1 The Applicant may modify, substitute, or withdraw its Proposal after submission prior to the Proposal Due Date. No Proposal shall be modified, substituted, or withdrawn by the Applicant on or after the Proposal Due Date.

3.19.2 The modification, substitution, or withdrawal notice shall be prepared, sealed, marked, and delivered in accordance with Clause 3.16, with the envelopes being additionally marked “MODIFICATION”, “SUBSTITUTION” or “WITHDRAWAL”, as appropriate.
D. EVALUATION PROCESS

3.20 Evaluation of Proposals

3.20.1 iDeCK shall open the Proposals as per the Schedule of Selection Process in the presence of the Applicants who choose to attend. The Technical Proposal shall be opened first. The Financial Proposal shall be kept sealed and opened at a later date.

3.20.2 Proposals for which a notice of withdrawal has been submitted in accordance with Clause 3.19 shall not be opened.

3.20.3 Prior to evaluation of Proposals, iDeCK will determine whether each Proposal is responsive to the requirements of the RFP. iDeCK may, in its sole discretion, reject any Proposal that is not responsive hereunder. A Proposal shall be considered responsive only if:
(a) the Technical Proposal is received in the form specified at Appendix-I;
(b) it is received by the Proposal Due Date including any extension thereof;
(c) it is accompanied by the Power of Attorney;
(d) it is not subject to any conditions specially set out by the Applicant.

iDeCK/EC-KTVG reserves the right to reject any Proposal which is non-responsive and no request for alteration, modification, substitution or withdrawal shall be entertained by in respect of such Proposals.

3.20.4 The Proposals shall be examined and evaluated in accordance with the criteria set out in Section 4 of this RFP.

3.21 Clarifications

3.21.1 To facilitate evaluation of Proposals, iDeCK may, at its sole discretion, seek clarifications in writing from any Applicant regarding its Proposal. Such clarification(s) shall be provided within the time specified by iDeCK for this purpose.

3.21.2 If an Applicant does not provide clarifications sought under Clause 3.21.1 above within the specified time, its Proposal shall be liable for rejection or iDeCK may proceed to evaluate the Proposal by construing the particulars requiring clarification to the best of its understanding, and the Applicant shall be barred from subsequently questioning such interpretation.

3.22 Right to reject any or all Proposals

3.22.1 Notwithstanding anything contained in this RFP, iDeCK/EC-KTVG reserves the right to accept or reject any Proposal and to annul the Selection Process and reject all Proposals, at any time without any liability or any obligation for such acceptance, rejection or annulment, and without assigning any reasons thereof.
3.22.2 Without prejudice to the generality of Clause 3.22.1, iDeCK/EC-KTVG reserves the right to reject any Proposal if:
   (a) at any time, a material misrepresentation is made or discovered, or
   (b) the Applicant does not provide, within the time specified, the supplemental information sought for evaluation of the Proposal.

If the Bidder is a Consortium, then the entire Consortium shall be disqualified/ rejected.

3.22.3 Misrepresentation/ improper response by the Applicant may lead to the disqualification of the Applicant. If such disqualification / rejection occurs after the Proposals have been opened and the preferred Applicant gets disqualified/rejected, then EC-KTVG reserves the right to consider the next best Applicant, or take any other measure as may be deemed fit in the sole discretion of EC-KTVG, including annulment of the Selection Process.

3.23 Fraud or Corrupt Practice

3.23.1 The Applicants and their respective officers, employees, agents and advisers shall observe the highest standard of ethics during the Selection Process. Notwithstanding anything to the contrary contained in this RFP, iDeCK shall reject a Proposal without being liable in any manner whatsoever to the Applicant, if it determines that the Applicant has, directly or indirectly or through an agent, engaged in corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice (collectively the “Prohibited Practices”) in the Selection Process. GoK may also, in its sole discretion, debar the Applicant (including its Associates) in participating in any of the tender processes in the state for any time period determined by it.

E. APPOINTMENT OF CONSULTANT

3.24 Negotiations

The Selected Applicant may, if necessary, be invited for negotiations. The negotiations shall generally not be for reducing the price of the Proposal, but will be for re-confirming the obligations of the Consultant under this RFP. Issues such as deployment of Key Personnel, understanding of the RFP, methodology and quality of the work plan shall be discussed during negotiations. In case the Selected Applicant fails to reconfirm its commitment, iDeCK reserves the right to designate the next best Applicant as the Selected Applicant and invite it for negotiations.

3.25 Substitution of Key Personnel

3.25.1 EC-KTVG will not normally consider any request of the Selected Applicant for substitution of Key Personnel as the Applicants are qualified based on the evaluation of Key Personnel. Substitution will, however, be permitted if the Key Personnel is not available for reasons of
any incapacity or due to health, subject to equally or better qualified and experienced personnel being provided to the satisfaction of EC-KTVG.

3.25.2 Substitution of the Team Leader will not normally be considered and may lead to disqualification of the Applicant or termination of the Contract.

3.26 Commencement of assignment

The Consultant shall commence the Consultancy at the Project site within 7 (seven) days of the date of the Contract or such other date as may be mutually agreed. If the Consultant fails to either sign the Contract or commence the assignment as specified herein, EC-KTVG may invite the second best Applicant for negotiations.
4. EVALUATION OF PROPOSALS

4.1 Evaluation of Experience of the Applicant

4.1.1 All Applicants whose Proposals are found to be responsive and have fulfilled the qualification criteria specified in Clause A shall be given marks in accordance with the parameters set out in the table below:

<table>
<thead>
<tr>
<th>SI No</th>
<th>Parameter</th>
<th>Evaluation Criteria</th>
<th>Maximum Marks</th>
</tr>
</thead>
</table>
| 1     | Should have completed at least (2) two assignments in any of the following areas in the last (7) seven years each covering an area of at least 10,000 acres:  
   a. Development Plan (for a State/District/Township/World Heritage Sites), or  
   b. Eco-Tourism Master Plan, or  
   c. Coastal Master Plan  | ▪ at least 2 (two) assignments = 20 marks.  
   ▪ more than 2 (two) assignments = 5 marks each additional assignment subject to the maximum of 10 marks | 30             |
| 2     | Relevant Experience of Key personnel                                      |                                                                                      | 40             |

<table>
<thead>
<tr>
<th>Key Personnel</th>
<th>Max Marks</th>
<th>Criteria</th>
</tr>
</thead>
<tbody>
<tr>
<td>Team Leader: Master Planner</td>
<td>10</td>
<td>• Experience in design and implementation on large site development / urban/regional planning projects/Environmental Conservation projects: 2.5 marks for each project subject to the maximum of 10 marks</td>
</tr>
<tr>
<td>Community Development Specialist</td>
<td>6</td>
<td>• Experience of working in community development projects, specially ecotourism = 1.5 marks for each project subject to maximum of 6 marks</td>
</tr>
<tr>
<td>Architects (2)</td>
<td>12</td>
<td>• Experience in architectural design and urban/site planning projects = 1.5 marks for each project subject to maximum of 6 marks</td>
</tr>
</tbody>
</table>
| Financial Analyst                           | 6         | • Worked as a Financial Analyst for PPP Projects = 1.5 marks for each project subject to a maximum of 4.5 marks.  
   • Experience of working on tourism projects = 1.5 marks |
COASTAL MASTER PLAN
UTTAR KANNADA, UDUPI AND DAKSHIN KANNADA
GOVERNMENT OF KARNATAKA & KTVG INITIATIVE

<table>
<thead>
<tr>
<th>Sl No</th>
<th>Parameter</th>
<th>Evaluation Criteria</th>
<th>Maximum Marks</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Environmentalist</td>
<td>• Experience in carrying out environmental impact assessment studies for infrastructure projects = 1.5 marks for each project subject to a maximum of 6 marks</td>
<td></td>
</tr>
</tbody>
</table>

4.1.2 Applicants submitting a responsive Proposal and scoring at least 50 out of 70 shall be invited to make a presentation before EC-KTVG setting out in detail:
   a) The proposed approach and methodology for the Consultancy
   b) The understanding of the requirements of the Project and
   c) The staffing deployment plan and the execution of the Consultancy in terms of the TOR

EC-KTVG shall, based on the presentation made by the respective Applicants, give marking in accordance with the parameters set out in the table below:

<table>
<thead>
<tr>
<th>Parameter</th>
<th>Evaluation Criteria</th>
<th>Maximum Marks</th>
</tr>
</thead>
<tbody>
<tr>
<td>Proposed methodology &amp; work plan</td>
<td>1. Demonstration of understanding of the Consultancy including presentation of preliminary concept for development</td>
<td>30</td>
</tr>
<tr>
<td></td>
<td>2. Methodology for completion of detailed tasks given in the TOR</td>
<td></td>
</tr>
</tbody>
</table>

4.1.3 Applicants will be deemed to have understood and agreed that no explanation or justification on any aspect of the Selection Process or selection will be given.

4.2 Technically Qualified Applicant

4.2.1 The Applicants who have been awarded a total of at least 75 marks out of 100 shall be qualified for further consideration in the second stage (“Technically Qualified Applicant”).

4.2.2 The total marks awarded to the Technically Qualified Applicant as per Clause 4.1 of the RFP shall be the Technical Score (ST) of the Applicant.

4.2.3 The Financial Proposals of only the Technically Qualified Applicant shall be considered for further evaluation.
4.3 Evaluation of Financial Proposals

4.3.1 In the fourth stage, the Financial Proposals shall be opened publicly on the date and time intimated to the Technically Qualified Applicants in the presence of the Applicant’s representatives who choose to attend. The name of the Applicant, the Technical scores, and the proposed financial offer shall be read aloud and recorded when the Financial Proposals are opened.

4.3.2 The financial evaluation will be carried out as per this Clause 4.3. Each Financial Proposal will be assigned a financial score ($S_F$).

4.3.3 For financial evaluation, the total cost indicated in the Financial Proposal will be considered.

4.3.4 iDeCK will determine whether the Financial Proposals are complete, unqualified and unconditional. The cost indicated in the Financial Proposal shall be deemed as final and reflecting the total cost of services. Omissions, if any, in costing any item shall not entitle the firm to be compensated and the liability to fulfill its obligations as per the TOR within the total quoted price shall be that of the Consultant. The lowest Financial Proposal ($F_M$) will be given a financial score of 100 points. The financial scores of other proposals will be computed as follows:

$$S_F = 100 \times \frac{F_M}{F}$$

($F = \text{amount of Financial Proposal}$)

4.4 Combined and final evaluation

4.4.1 Proposals will finally be ranked according to their combined technical (ST) and financial (SF) scores as follows:

$$S = S_T \times T_W + S_F \times F_W$$

Where $S$ is the combined score, and $T_W = 0.8$ and $F_W = 0.2$ and are the weights assigned to the Technical Score and the Financial Score respectively.

4.4.2 The Applicants shall be ranked in descending order and the Applicant scoring the highest combined score shall be ranked first. The Applicant scoring the highest combined score shall be declared as Selected Applicant.

4.4.3 In the event that the first ranked Applicant withdraws its Proposal or is not selected for any reason in the first instance, EC-KTVG may invite the second ranked Applicant for negotiations.
4.5 Selection of Applicant

4.5.1 In the event that two or more Applicants obtain the same combined score, (the "Tie Applicants"), the Applicant quoting the lower Service Fee shall be the Selected Applicant.
To,
The EC-KTVG
Infrastructure Development Corporation (Karnataka) Limited
9/7, K.C.N. Bhavan, Yamunabai Road,
Madhavnagar Extension, Off Race Course Road,
Bangalore - 560001
Phone: 08043448000
Website: www.ideck.in

Sub: Selection of Consultant(s) for Preparation of Coastal Master Plan for Karnataka

Dear Sir,

With reference to your RFP Document dated ...............I/we, having examined all relevant documents and understood their contents, hereby submit our Proposal for the Preparation of Coastal Master Plan for Karnataka.

We hereby undertake as follows:

1. All information provided in the Proposal and in the Appendices is true and correct and all documents accompanying such Proposal are true copies of their respective originals.
2. I/We shall make available to iDeCK any additional information it may deem necessary or require for supplementing or authenticating the Proposal.
3. I/We certify that in the last three years, we or any of our Associate have neither failed to perform on any contract, as evidenced by imposition of a penalty by an arbitral or judicial authority or a judicial pronouncement or arbitration award against the Applicant, nor been expelled from any project or contract by any public authority nor have had any contract terminated by any public authority for breach on our part.
4. I/We have examined and have no reservations to the RFP Documents, including any Addendum issued by iDeCK.
5. I/We do not have any conflict of interest in accordance with Clause 3.11 of the RFP Document;
6. I/We have not directly or indirectly or through an agent engaged or indulged in any corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice, as defined in Clause 3.23 of the RFP document, in respect of any tender or request for

(Date and Reference)
proposal issued by or any agreement entered into with iDeCK or any other public sector enterprise or any government, Central or State; and

7. The Proposal is unconditional and unqualified

8. I/We agree to keep this offer valid for 90 (ninety) days from the Proposal Due Date specified in the RFP.

I/We understand that you may cancel the Selection Process at any time and that you are neither bound to accept any Proposal that you may receive nor to select the Consultant, without incurring any liability to the Applicants in accordance with Clause 3.22 of the RFP document.

Yours faithfully,

(Signature, name and designation of the authorized signatory)

(Name and seal of the Applicant)
## APPENDIX-I
Form 2
Particulars of the Applicant
(On Applicant’s letter head)

<table>
<thead>
<tr>
<th>1.</th>
<th>Applicant Details</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Name of Applicant:</td>
</tr>
<tr>
<td></td>
<td>Legal status (e.g. incorporated private company/registered firm):</td>
</tr>
<tr>
<td></td>
<td>Country of incorporation/registration:</td>
</tr>
<tr>
<td></td>
<td>Registered address:</td>
</tr>
<tr>
<td></td>
<td>Year of Incorporation/registration:</td>
</tr>
<tr>
<td></td>
<td>Year of commencement of business:</td>
</tr>
<tr>
<td></td>
<td>Principal place of business:</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>2.</th>
<th>Name, designation, address and phone numbers of authorised signatory of the Applicant</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Name:</td>
</tr>
<tr>
<td></td>
<td>Designation:</td>
</tr>
<tr>
<td></td>
<td>Company:</td>
</tr>
<tr>
<td></td>
<td>Address:</td>
</tr>
<tr>
<td></td>
<td>Phone No.:</td>
</tr>
<tr>
<td></td>
<td>Fax No.:</td>
</tr>
<tr>
<td></td>
<td>E-mail address:</td>
</tr>
</tbody>
</table>

**Note:** The Applicant must submit the document establishing the legal status along with this Form. The document required would be as follows:

- a) Copy of income tax returns for the last 3 (three) financial years or registration certificate under the registrar of firms and the partnership deed executed between the partners, in case of a partnership firm;
- b) Copy of the certificate of incorporation and Memorandum of Association & Articles of Association in case of a Company;
- c) In case of a Consortium:
  - i. The information above (1-2) should be provided for both the members of the consortium.
  - ii. Information regarding role of each member should be provided as per table below:

<table>
<thead>
<tr>
<th>S. No.</th>
<th>Name of Member</th>
<th>Role (Specify whether Lead Member or Operator)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>2.</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Know all men by these presents, we, ......................................... (name of Firm and address of the registered office) do hereby constitute, nominate, appoint and authorize Mr. /Ms........................... son/daughter/wife and presently residing at....................................., who is presently employed with us and holding the position of ................... as our true and lawful attorney (hereinafter referred to as the “Authorized Representative”) to do in our name and on our behalf, all such acts, deeds and things as are necessary or required in connection with or incidental to submission of our Proposal for and selection as the Consultant for Preparation of Coastal Master Plan, Karnataka proposed to be developed by the Department of Tourism (DoT) including but not limited to signing and submission of all Proposals, proposals and other documents and writings, participating in pre-bid and other conferences and providing information/ responses to iDeCK, representing us in all matters before iDeCK/DoT, signing and execution of all contracts and undertakings consequent to acceptance of our proposal and generally dealing with DoT/EC-KTVG/iDeCK in all matters in connection with or relating to or arising out of our Proposal for the said Project and/or upon award thereof to us till the entering into of the Contract with DoT.

AND, we do hereby agree to ratify and confirm all acts, deeds and things lawfully done or caused to be done by our said Authorized Representative pursuant to and in exercise of the powers conferred by this Power of Attorney and that all acts, deeds and things done by our said Authorized Representative in exercise of the powers hereby conferred shall and shall always be deemed to have been done by us.

IN WITNESS WHEREOF WE, ....................... THE ABOVE NAMED PRINCIPAL HAVE EXECUTED THIS POWER OF ATTORNEY ON THIS ..................... DAY OF ..................., 20**

For ........................................

(Signature, name, designation and address)

Witnesses:
1.
2.

Accepted

........................................

(Signature, name, designation and address of the Attorney)
Notes:

a) The mode of execution of the Power of Attorney should be in accordance with the procedure, if any, laid down by the applicable law and the charter documents of the executant(s) and when it is so required the same should be under common seal affixed in accordance with the required procedure. The Power of Attorney should be executed on a non-judicial stamp paper of Rs. 100 (Hundred) and duly notarized by a notary public.

b) Wherever required, the Applicant should submit for verification the extract of the charter documents and other documents such as a resolution/power of attorney in favour of the person executing this Power of Attorney for the delegation of power hereunder on behalf of the Applicant.
Form – 4
Power Of Attorney for Lead Member of Consortium
(On a Stamp Paper of relevant value)

Whereas the ***** (the “Authority”) has invited bids from pre-qualified Bidders for the ***** Project (the “Project”).
Whereas, ………………………. and ……………………… (collectively the “Consortium”) being Members of the Consortium are interested in bidding for the Project in accordance with the terms and conditions of the Request for Proposal and other connected documents in respect of the Project, and
Whereas, it is necessary for the Members of the Consortium to designate one of them as the Lead Member with all necessary power and authority to do for and on behalf of the Consortium, all acts, deeds and things as may be necessary in connection with the Consortium’s bid for the Project and its execution.

NOW, THEREFORE, KNOW ALL MEN BY THESE PRESENTS

We, M/s…………………, having our registered office at …………………, and M/s. …………………, having our registered office at …………………, (hereinafter collectively referred to as the “Principals”) do hereby irrevocably designate, nominate, constitute, appoint and authorise M/s …………………, having its registered office at …………………, being one of the Members of the Consortium, as the Lead Member and true and lawful attorney of the Consortium (hereinafter referred to as the “Attorney”) and hereby irrevocably authorise the Attorney (with power to sub-delegate) to conduct all business for and on behalf of the Consortium and any one of us during the bidding process and, in the event the Consortium is awarded the Right/ Contract, during the execution of the Project, and in this regard, to do on our behalf and on behalf of the Consortium, all or any of such acts, deeds or things as are necessary or required or incidental to the submission of its bid for the Project, including but not limited to signing and submission of all applications, bids and other documents and writings, accept the Letter of Award, participate in bidders’ and other conferences, respond to queries, submit information/ documents, sign and execute contracts and undertakings consequent to acceptance of the bid of the Consortium and generally to represent the Consortium in all its dealings with the Authority, and/ or any other Government Agency or any person, in all matters in connection with or relating to or arising out of the Consortium’s bid for the Project and/ or upon award thereof till the PDMA is entered into with the Authority.

AND hereby agree to ratify and confirm and do hereby ratify and confirm all acts, deeds and things done or caused to be done by our said Attorney pursuant to and in exercise of the powers conferred by this Power of Attorney and that all acts, deeds and things done by our said Attorney in exercise of the powers hereby conferred shall and shall always be deemed to have been done by us/ Consortium.

IN WITNESS WHEREOF WE THE PRINCIPALS ABOVE NAMED HAVE EXECUTED THIS POWER OF ATTORNEY ON THIS ………………… DAY OF …………………, 20…

For ……………………
(Signature, Name & Title)
For ........................................
(Signature, Name & Title)

For ................................. (Signature, Name & Title)
(Executants)
(To be executed by all the Members of the Consortium)

(To be executed by all the members of the Consortium)

Note:

1. **To be executed only in case of a Consortium**

2. **The mode of execution of the Power of Attorney should be in accordance with the procedure, if any, laid down by the applicable law and the charter documents of the executant(s) and when it is so required the same should be under common seal affixed in accordance with the required procedure.**

3. **Also, wherever required, the Bidder should submit for verification the extract of the charter documents and documents such as a resolution/power of attorney in favour of the Person executing this Power of Attorney for the delegation of power hereunder on behalf of the Bidder.**

4. **For a Power of Attorney executed and issued overseas, the document will also have to be legalised by the Indian Embassy and notorised in the jurisdiction where the Power of Attorney is being issued. However, the Power of Attorney provided by Bidders from countries that have signed the Hague Legislation Convention, 1961 are not required to be legalised by the Indian Embassy if it carries a conforming Apostille certificate.**
APPENDIX-I
Form-5
(On the Letterhead of the Independent Auditor / Statutory Auditor)

Financial Capacity of the Applicant

<table>
<thead>
<tr>
<th>SI No</th>
<th>Financial Year</th>
<th>Turnover (in Rs.)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
<td>2013-14</td>
<td></td>
</tr>
<tr>
<td>2.</td>
<td>2012-13</td>
<td></td>
</tr>
<tr>
<td>3.</td>
<td>2011-12</td>
<td></td>
</tr>
</tbody>
</table>

Certificate from Chartered Accountant

This is to certify that ................ (Name of the Applicant) has a turnover in the last three financial years as shown in the table above.

(Signature, name and membership no. of auditor)

Name of the audit firm:

Seal of the audit firm:

Date:

Firm Registration No.:

Note:
In case of a Consortium, Form-5 should be provided for both the members of the consortium.
### Abstract of Eligible Assignments of the Applicant

<table>
<thead>
<tr>
<th>Sl. No.</th>
<th>Name of Project</th>
<th>Name of Client</th>
<th>Date of Commencement</th>
<th>Date of Completion</th>
<th>Area Covered (in acres)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>2</td>
<td>3</td>
<td>4</td>
<td>5</td>
<td>6</td>
</tr>
<tr>
<td>1</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>3</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>4</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Note:**

a) The Applicant should provide details of only those Eligible Assignments that have been undertaken by it under its own name.

b) The names and chronology of Eligible Assignments included here should conform to the assignment-wise details submitted in Form-7 of Appendix-I.

c) Along with the above format and information, the Bidders are required to submit following documentary evidences for proof of the same:

i. Copy of the completion certificate from the respective Client. In case, completion certificate is not readily available, this would need to be submitted by the selected consultant prior to signing of the agreement

ii. Copy of the Work Order from the respective Client
### APPENDIX-I

Form-7

**Eligible Assignments of Applicant**

(Refer Clause 3.1.1)

<table>
<thead>
<tr>
<th>Name of Applicant:</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Name of the Assignment:</td>
<td></td>
</tr>
<tr>
<td>Location</td>
<td></td>
</tr>
<tr>
<td>Description of services performed by the Applicant firm:</td>
<td></td>
</tr>
<tr>
<td>Name of client and Address (Indicate whether public or private entity):</td>
<td></td>
</tr>
<tr>
<td>Name, telephone no. and fax no. of client’s representative:</td>
<td></td>
</tr>
<tr>
<td>Names of the associated firms, if any and role of Applicant (Lead Member/non-lead member)</td>
<td></td>
</tr>
<tr>
<td>Name of the Senior professionals associated with the assignment</td>
<td></td>
</tr>
<tr>
<td>Cost of the Project (in Rs. lakhs):</td>
<td></td>
</tr>
<tr>
<td>Professional Fee received:</td>
<td></td>
</tr>
<tr>
<td>Start date and finish date of the services (month/ year):</td>
<td></td>
</tr>
</tbody>
</table>

**Notes:**

1. Use separate sheet for each Assignment.
2. The Applicant may attach separate sheets to provide brief particulars of other relevant experience of the Applicant.
3. Only those assignments where the Applicant was the Sole firm or the Lead member in a consortium shall be considered.
<table>
<thead>
<tr>
<th>Sl.No.</th>
<th>Key Personnel Position</th>
<th>Name</th>
<th>Educational Qualification</th>
<th>Length of Professional Experience</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
<td>Master Planner</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2.</td>
<td>Community Development Specialist</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>3.</td>
<td>Architect</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>4.</td>
<td>Architect</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>5.</td>
<td>Financial Analyst</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>6.</td>
<td>Environmentalist</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>7.</td>
<td>Support Personnel….</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Note:
1. Please indicate Team Leader for the Project
2. No alternative proposal for any of the Key Personnel should be made and only one CV for each position should be proposed.
APPENDIX-I
Form-9
Curriculum Vitae (CV) of Key Personnel

1. Proposed Position:
2. Name of Personnel:
3. Date of Birth:
4. Nationality:
5. Educational Qualifications:
6. Employment Record:
   (Starting with present position, list in reverse order every employment held.)
7. List of projects on which the Personnel has worked
   Name of the Assignment
   Description of responsibilities

Certification:
I, the undersigned, certify that to the best of my knowledge and belief, this CV correctly describe myself, my qualifications and my experience.

(Signature and name of the Key Personnel)
Date: ____________
Place: ____________

(Signature and name of the authorized signatory of the Applicant)

Notes:
1. Use separate form for each Key Personnel
2. The CV shall be signed in ink by both the Personnel concerned and by the Authorized Representative of the Applicant firm along with the seal of the firm.
The proposed methodology and work plan shall be described as follows:

1. **Understanding of TOR**

   The Applicant shall clearly state its understanding of the TOR and also highlight its important aspects. The Applicant may supplement various requirements of the TOR and also make precise suggestions if it considers this would bring more clarity and assist in achieving the Objectives laid down in the TOR.

2. **Methodology and Work Plan**

   The Applicant will submit its methodology for carrying out this assignment, outlining its approach toward achieving the Objectives laid down in the TOR. The Applicant will submit a brief write up on its proposed team and organisation of personnel explaining how different areas of expertise needed for this assignment have been fully covered by its proposal. It would also need to highlight any innovative ideas and specify/suggest any unique value addition that may be used for the implementation of the Project. The Applicant should specify the sequence and locations of important activities, and provide a quality assurance plan for carrying out the Consultancy Services.

   The Applicant will also separately submit the manpower deployment plan proposed during the construction supervision phase.
FINANCIAL PROPOSAL
(To be submitted on the letter head of the Applicant or Lead Member of Consortium)

(Date and Reference)

To,
EC-KTVG
Infrastructure Development Corporation (Karnataka) Limited
9/7, K.C.N. Bhavan, Yamunabai Road
Madhavnagar Extension,
Off Race Course Road
Bangalore 560001

Dear Sir/Madam,

Subject: Selection of Consultant for Preparation of Coastal Master Plan for Karnataka

1. I / we hereby offer and agree to undertake the said Consultancy for the aforementioned Project for Rs.________/- (Rupees_____________Only).
   a) The fee for the Services is inclusive of the cost of remuneration of the Key personnel, support staff, cost of printing of reports and documents, communication, travel & accommodation cost, surveys costs and the like and all costs incurred by the Consultant in carrying out the Services as per the TOR.
   b) The fee is exclusive of service tax.

2. I/ we agree that my/our Financial Proposal shall remain valid for a period of 90 (Ninety) days from the Bid Due Date prescribed for submission of Proposal.

3. I / we confirm that our Financial Proposal is unconditional and that we accept all terms and conditions specified in the RFP.

4. I / we agree to be bound by this offer if we are the Selected Applicant for the aforementioned Project.

Yours faithfully,

(Signature, name and designation of the authorized signatory)
Annexure
FINANCIAL PROPOSAL – BREAK UP

Applicant/Lead Member shall provide breakup for arriving at the amount quoted in Appendix – II Financial Proposal as set out below.

Details of Manpower Costs

<table>
<thead>
<tr>
<th>S. No.</th>
<th>Position</th>
<th>Name</th>
<th>Manday Rate (Rs)</th>
<th>Staff Month</th>
<th>Amount (Rs)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Key Personnel Staff</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>1</td>
<td></td>
<td></td>
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<td>3</td>
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</tr>
<tr>
<td></td>
<td>Sub-Total</td>
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<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Support Staff</td>
<td></td>
<td></td>
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<td></td>
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<tr>
<td>1</td>
<td></td>
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<td>4</td>
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</tr>
<tr>
<td></td>
<td>TOTAL</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Break up for carrying out services under the Consultancy

<table>
<thead>
<tr>
<th>Sr. No.</th>
<th>Description</th>
<th>Amount (INR)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Part A: Baseline Analysis &amp; Development Concept Formulation</td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>Part B: Preparation of Coastal Master Plan</td>
<td></td>
</tr>
<tr>
<td>3</td>
<td>Part C: Preparation of the Detailed Project Memorandum for Tourism Investment Opportunities</td>
<td></td>
</tr>
<tr>
<td>4</td>
<td>Part D: Institutional Framework and Implementation Mechanism</td>
<td></td>
</tr>
<tr>
<td></td>
<td><strong>Total Fees for the Service (1+2+3+4)</strong></td>
<td></td>
</tr>
</tbody>
</table>
GOVERNMENT OF KARNATAKA & KTVG INITIATIVE

PREPARATION OF COASTAL MASTER PLAN FOR KARNATAKA

DRAFT CONTRACT

SELECTION OF CONSULTANT

FOR

PREPARATION OF COASTAL MASTER PLAN FOR KARNATAKA

KARNATAKA TOURISM VISION GROUP (KTVG)

JUNE, 2015

Infrastructure Development Corporation (Karnataka) Limited
9/7, K.C.N Bhavan, Yamunabai Road
Madhavnagar Extension
Off Race Course Road, Bangalore – 56 0001
www.ideck.in
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Contract No. ____________

This Contract (hereinafter called the “Contract”) is made on the ______ day of the month of _______ 2015.

BETWEEN

The Empowered Committee- Karnataka Tourism Vision Group (EC-KTVG), a representative body for Karnataka Tourism Vision Group¹, represented by its Member Secretary having its office at Department of Tourism, Government of Karnataka,#49, 2nd Floor, Khanija Bhavan, Race Course Road, Bangalore 560 001 (hereinafter called the “Authority” which expression shall include their respective successors and permitted assigns, unless the context otherwise requires) on the First Part.

AND

_______________________, having its office at __________________________ (hereinafter called the “Consultant” which expression shall include their respective successors and permitted assigns) On the Second Part.

WHEREAS:

(A) The Authority called for Proposals from interested Bidders vide its Request for Proposal dated_________ , through a competitive tender process from the Consultant for Preparation of Coastal Master Plan (“Consultancy”) for Karnataka, ______________ (hereinafter called the “Project”).

(B) The Consultant submitted its proposals for the aforesaid work, whereby the Consultant represented to the Authority that it had the required professional skills, and in the said proposals the Consultant also agreed to provide the Services to the Authority on the terms and conditions as set forth in the RFP and this Contract;

(C) the Authority, on acceptance of the aforesaid proposals of the Consultant, awarded the Consultancy to the Consultant vide its Letter of Award dated [to be inserted] (the “LOA”); and

(D) in pursuance of the LOA, the Parties have agreed to enter into this Contract.

NOW, THEREFORE, the Parties hereto hereby agree as follows:

¹ Karnataka Tourism Vision Group was constituted by the Government of Karnataka (GoK) vide Government Order TD/237/PraVae/2013 dated 4th September, 2013.
1. GENERAL

1.1 Definitions and Interpretation

1.1.1 The words and expressions beginning with capital letters and defined in this Contract shall, unless the context otherwise requires, have the meaning hereinafter respectively assigned to them:

a) “Contract” means this Contract, together with all the Annexes;

b) “Contract Price” shall have the meaning set forth in Clause 6.1.2;

c) “Contract Period” shall have the meaning set forth in Clause 2.4.1

d) “Applicable Laws” means the laws and any other instruments having the force of law in India as they may be issued and in force from time to time;

e) “Conflict of Interest” shall have the meaning set forth in Clause 3.2 read with the provisions of RFP;

f) “Dispute” shall have the meaning set forth in Clause 9.2.1;

g) “Effective Date” means the date on which this Contract comes into force and effect pursuant to Clause 2.1;

h) “Government” means the Government of Karnataka;

i) “INR, Re. or Rs.” means Indian National Rupees;

j) “Party” means the Authority or the Consultant, as the case may be, and Parties means both of them;

k) “Personnel” means persons hired by the Consultant or by any Sub-Consultant as employees and assigned to the performance of the Services or any part thereof;

l) “RFP” means the Request for Proposal document in response to which the Consultant’s proposal for providing Services was accepted;

m) “Services” means the consultancy services to be provided by the Consultant to the Authority pursuant to this Contract, as described in the Terms of Reference hereto;

n) “Sub-Consultant” means any entity to which the Consultant subcontracts any part of the Services in accordance with the provisions of Clause 4.6; and

o) “Third Party” means any person or entity other than the Government, the Authority, the Consultant or a Sub-Consultant.
All terms and words not defined herein shall, unless the context otherwise requires, have the meaning assigned to them in the RFP.

1.1.2 The following documents along with all addenda issued thereto shall be deemed to form and be read and construed as integral parts of this Contract and in case of any contradiction between or among them the priority in which a document would prevail over another would be as laid down below beginning from the highest priority to the lowest priority:

i. This Contract along with Annexes as amended from time to time;
ii. Letter of Award;
iii. Consultant’s Financial Proposal;
iv. Clarification/Corrigendum/Addendum to the Bid Document, if any;
v. Bid Document with all its Annexure and Appendices.

1.2 Relation between the Parties

Nothing contained herein shall be construed as establishing a relation of master and servant or of agent and principal as between the Authority and the Consultant. The Consultant shall, subject to this Contract, have complete charge of Personnel performing the Services and shall be fully responsible for the Services performed by them or on their behalf hereunder.

1.3 Rights and obligations

The mutual rights and obligations of the Authority and the Consultant shall be as set forth in the Contract, in particular:

a) the Consultant shall carry out the Services in accordance with the provisions of the Contract and the Terms of Reference at Annex 1; and
b) the Authority shall make payments to the Consultant in accordance with the provisions of the Contract and Annex 4.

1.4 Governing law and jurisdiction

This Contract shall be construed and interpreted in accordance with and governed by the laws of India, and the courts at Bengaluru shall have exclusive jurisdiction over matters arising out of or relating to this Contract.

1.5 Language

All notices required to be given by one Party to the other Party and all other communications, documentation and proceedings which are in any way relevant to this Contract shall be in writing and in English language.

1.6 Table of contents and headings

The tables of contents, headings or sub-headings in this Contract are for convenience of reference only and shall not be used in, and shall not affect, the construction or interpretation of this Contract.
1.7 Notices

Any notice, request or consent made pursuant to this Contract shall be in writing and shall be deemed to have been made when delivered in person to an authorized representative of the Party to whom the communication is addressed, or when sent by registered mail, telex, telegram or facsimile to such Party at the address specified in Clause 1.9 below.

1.8 Location

The Services shall be performed at the appropriate location/site in Karnataka in accordance with the provisions of RFP and at such locations as are incidental thereto, including the offices of the Consultant.

1.9 Authorized Representatives

1.9.1 Any action required or permitted to be taken, and any document required or permitted to be executed, under this Contract by the Authority or the Consultant, as the case may be, may be taken or executed by the officials specified in this Clause 1.9.

1.9.2 The Authority may, from time to time, designate one of its officials as the Authority Representative. Unless otherwise notified, the Authority Representative shall be:

- ————
- ————
Tel: ————
Mobile: ————
Fax: ————
Email: ————

1.9.3 The Consultant may designate one of its employees as Consultant’s Representative. Unless otherwise notified, the Consultant’s Representative shall be:

- ————
- ————
Tel: ————
Mobile: ————
Fax: ————
Email: ————

1.10 Taxes and duties

Unless otherwise specified in the Contract, the Consultant shall pay all such taxes, duties, fees and other impositions as may be levied under the Applicable Laws and the Authority shall perform such duties in regard to the deduction of such taxes as may be lawfully imposed on it.
2. COMMENCEMENT, COMPLETION AND TERMINATION OF CONTRACT

2.1 Effectiveness of Contract

This Contract shall come into force and effect on the date of this Contract (the “Effective Date”).

2.2 Commencement of Services

The Consultant shall commence the Services within a period of 7 (seven) days from the Effective Date, unless otherwise agreed by the Parties.

2.3 Termination of Contract for failure to commence Services

If the Consultant does not commence the Services within the period specified in Clause 2.2 above, the Authority may, by not less than 2 (two) weeks’ notice to the Consultant, declare this Contract to be null and void.

2.4 Expiration of Contract

2.4.1 Unless terminated earlier pursuant to Clauses 2.3 or 2.9 hereof, The Contract period hereby granted shall be for a period commencing from the Effective Date and ending with expiry of 60 (sixty) days from the date of approval of the final deliverable by DoT/KTVG (the “Contract Period”). The Contract Period may be extended for a further period as mutually agreed between the Authority and the Consultant.

2.5 Entire Contract

2.5.1 This Contract and the Annexes together constitute a complete and exclusive statement of the terms of the Contract between the Parties on the subject hereof, and no amendment or modification hereto shall be valid and effective unless such modification or amendment is agreed to in writing by the Parties and duly executed by persons especially empowered in this behalf by the respective Parties. All prior written or oral understandings, offers or other communications of every kind pertaining to this Contract are abrogated and withdrawn; provided, however, that the obligations of the Consultant arising out of the provisions of the RFP shall continue to subsist and shall be deemed to form part of this Contract.

2.5.2 Without prejudice to the generality of the provisions of Clause 2.5.1, on matters not covered by this Contract, the provisions of RFP shall apply.

2.6 Modification of Contract

Modification of the terms and conditions of this Contract, including any modification of the scope of the Services, may only be made by written Contract between the Parties. Pursuant to Clauses 4.3.2 and 6.1.3 hereof, however, each Party shall give due consideration to any proposals for modification made by the other Party.
2.7 Force Majeure

2.7.1 Definition

For the purposes of this Contract, "Force Majeure" means an event which is beyond the reasonable control of a Party, and which makes a Party's performance of its obligations under the Contract impossible or so impractical as to be considered impossible under the circumstances.

2.7.2 No breach of Contract

The failure of a Party to fulfil any of its obligations hereunder shall not be considered to be a breach of, or default under, this Contract insofar as such inability arises from an event of Force Majeure, provided that the Party affected by such an event has taken all reasonable precautions, due care and reasonable alternative measures, all with the objective of carrying out the terms and conditions of this Contract.

2.7.3 Measures to be taken

a. A Party affected by an event of Force Majeure shall take all reasonable measures to remove such Party’s inability to fulfil its obligations hereunder with a minimum of delay.

b. A Party affected by an event of Force Majeure shall notify the other Party of such event as soon as possible, and in any event not later than 14 (fourteen) days following the occurrence of such event, providing evidence of the nature and cause of such event, and shall similarly give notice of the restoration of normal conditions as soon as possible.

c. The Parties shall take all reasonable measures to minimise the consequences of any event of Force Majeure.

2.7.4 Extension of time

Any period within which a Party shall, pursuant to this Contract, complete any action or task, shall be extended for a period equal to the time during which such Party was unable to perform such action as a result of Force Majeure.

2.7.5 Consultation

Not later than 30 (thirty) days after the Consultant has, as the result of an event of Force Majeure, become unable to perform a material portion of the Services, the Parties shall consult with each other with a view to agreeing on appropriate measures to be taken in the circumstances.

2.8 Suspension of Contract

The Authority may, by written notice of suspension to the Consultant, suspend all payments to the Consultant hereunder if the Consultant shall be in breach of this Contract or shall fail to perform any of its obligations under this Contract, including the carrying out of the
Services; provided that such notice of suspension (i) shall specify the nature of the breach or failure, and (ii) shall provide an opportunity to the Consultant to remedy such breach or failure within a period not exceeding 30 (thirty) days after receipt by the Consultant of such notice of suspension.

2.9 Termination of Contract

2.9.1 By the Authority

The Authority may, by not less than 30 (thirty) days’ written notice of termination to the Consultant, such notice to be given after the occurrence of any of the events specified in this Clause 2.9.1, terminate this Contract if:

a. the Consultant fails to remedy any breach hereof or any failure in the performance of its obligations hereunder, as specified in a notice of suspension pursuant to Clause 2.8 hereinabove, within 30 (thirty) days of receipt of such notice of suspension or within such further period as the Authority may have subsequently granted in writing;

b. the Consultant becomes insolvent or bankrupt or enters into any Contract with its creditors for relief of debt or take advantage of any law for the benefit of debtors or goes into liquidation or receivership whether compulsory or voluntary;

c. the Consultant fails to comply with any final decision reached as a result of arbitration proceedings pursuant to Clause 9 hereof;

d. the Consultant submits to the Authority a statement which has a material effect on the rights, obligations or interests of the Authority and which the Consultant knows to be false;

e. any document, information, data or statement submitted by the Consultant in its Proposals, based on which the Consultant was considered eligible or successful, is found to be false, incorrect or misleading;

f. as the result of Force Majeure, the Consultant is unable to perform a material portion of the Services for a period of not less than 60 (sixty) days; or

g. the Authority, in its sole discretion and for any reason whatsoever, decides to terminate this Contract.

2.9.2 By the Consultant

The Consultant may, by not less than 30 (thirty) days’ written notice to the Authority, such notice to be given after the occurrence of any of the events specified in this Clause 2.9.2, terminate this Contract if:

a. the Authority fails to pay any money due to the Consultant pursuant to this Contract and not subject to dispute pursuant to Clause 9 hereof within 45 (forty five) days after receiving written notice from the Consultant that such payment is overdue;
b. the Authority is in material breach of its obligations pursuant to this Contract and has not remedied the same within 45 (forty five) days (or such longer period as the Consultant may have subsequently granted in writing) following the receipt by the Authority of the Consultant’s notice specifying such breach;

c. as the result of Force Majeure, the Consultant is unable to perform a material portion of the Services for a period of not less than 60 (sixty) days; or

d. the Authority fails to comply with any final decision reached as a result of arbitration pursuant to Clause 9 hereof.

2.9.3 Cessation of rights and obligations

Upon termination of this Contract pursuant to Clauses 2.3 or 2.9 hereof, or upon expiration of this Contract pursuant to Clause 2.4 hereof, all rights and obligations of the Parties hereunder shall cease, except (i) such rights and obligations as may have accrued on the date of termination or expiration, or which expressly survive such Termination; (ii) the obligation of confidentiality set forth in Clause 3.3 hereof; (iii) the Consultant’s obligation to permit inspection, copying and auditing of such of its accounts and records set forth in Clause 3.6, as relate to the Consultant’s Services provided under this Contract; and (iv) any right or remedy which a Party may have under this Contract or the Applicable Law.

2.9.4 Cessation of Services

Upon termination of this Contract by notice of either Party to the other pursuant to Clauses 2.9.1 or 2.9.2 hereof, the Consultant shall, immediately upon dispatch or receipt of such notice, take all necessary steps to bring the Services to a close in a prompt and orderly manner and shall make every reasonable effort to keep expenditures for this purpose to a minimum. With respect to documents prepared by the Consultant and equipment and materials furnished by the Authority, the Consultant shall proceed as provided respectively by Clauses 3.9 or 3.10 hereof.

2.9.5 Payment upon Termination

Upon termination of this Contract pursuant to Clauses 2.9.1 or 2.9.2 hereof, the Authority shall make the payments to the Consultant pursuant to Clause 6 hereof for Services satisfactorily performed prior to the date of termination (after offsetting against these payments any amount that may be due from the Consultant to the Authority):

2.9.6 Disputes about Events of Termination

If either Party disputes whether an event specified in Clause 2.9.1 or in Clause 2.9.2 hereof has occurred, such Party may, within 30 (thirty) days after receipt of notice of termination from the other Party, refer the matter to arbitration pursuant to Clause 9 hereof, and this Contract shall not be terminated on account of such event except in accordance with the terms of any resulting arbitral award.
3. **OBLIGATIONS OF THE CONSULTANT**

3.1 **General**

3.1.1 **Standards of Performance**

The Consultant shall perform the Services and carry out its obligations hereunder with all due diligence, efficiency and economy, in accordance with generally accepted professional techniques and practices, and shall observe sound management practices, and employ appropriate advanced technology and safe and effective equipment, machinery, materials and methods. The Consultant shall always act, in respect of any matter relating to this Contract or to the Services, as a faithful adviser to the Authority, and shall at all times support and safeguard the Authority’s legitimate interests in any dealings with Sub-Consultants or Third Parties.

3.1.2 **Terms of Reference**

The scope of services to be performed by the Consultant is specified in the Terms of Reference (the “TOR”) at Annex-1 of this Contract. The Consultant shall provide the Deliverables specified therein in conformity with the time schedule stated therein.

3.1.3 **Applicable Laws**

The Consultant shall perform the Services in accordance with the Applicable Laws and shall take all practicable steps to ensure that any Sub-Consultant, as well as the Personnel and agents of the Consultant and any Sub-Consultant, comply with the Applicable Laws.

3.2 **Conflict of Interest**

3.2.1 **The Consultant shall not have a Conflict of Interest and any breach hereof shall constitute a breach of the Contract.**

3.2.2 **Consultant and Affiliates not to engage in certain Activities**

The Consultants agree that, during the term of this Contract and after its termination, the Consultants and their affiliates, as well as any Sub-consultant and any of its affiliates, shall be disqualified from providing goods, works or services (other than the Services and any continuation thereof) for any project resulting from or closely related to the Services.

3.2.3 **Prohibition of conflicting activities**

Neither the Consultant nor its Sub-Consultant nor the Personnel of either of them shall engage, either directly or indirectly, in any of the following activities:

a. during the term of this Contract, any business or professional activities which would conflict with the activities assigned to them under this Contract;

b. after the termination of this Contract, such other activities as may be specified in the Contract; or

c. at any time, such other activities as have been specified in the RFP as Conflict of Interest.
3.2.4 **Consultant not to benefit from commissions discounts, etc.**

The payment to the Consultant pursuant to Clause 6 hereof shall constitute the Consultant’s sole payment in connection with this Contract or the Services and the Consultant shall not accept for its own benefit any trade commission, discount or similar payment in connection with activities pursuant to this Contract or to the Services or in the discharge of its obligations hereunder, and the Consultant shall use its best efforts to ensure that any Sub-Consultant, as well as the Personnel and agents of either of them, similarly shall not receive any such additional payment.

3.2.5 The Consultant and its Personnel shall observe the highest standards of ethics and shall not have engaged in and shall not hereafter engage in any corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice (collectively the “Prohibited Practices”). Notwithstanding anything to the contrary contained in this Contract, the Authority shall be entitled to terminate this Contract forthwith by a communication in writing to the Consultant, without being liable in any manner whatsoever to the Consultant, if it determines that the Consultant has, directly or indirectly or through an agent, engaged in any Prohibited Practices in the Selection Process or before or after entering into this Contract. In such an event, the Authority shall forfeit and appropriate the performance security, if any, as mutually agreed genuine pre-estimated compensation and damages payable to the Authority towards, inter alia, the time, cost and effort of the Authority, without prejudice to the Authority’s any other rights or remedy hereunder or in law.

3.2.6 Without prejudice to the rights of the Authority under Clause 3.2.5 above and the other rights and remedies which the Authority may have under this Contract, if the Consultant is found by the Authority to have directly or indirectly or through an agent, engaged or indulged in any Prohibited Practices, during the Selection Process or before or after the execution of this Contract, the Consultant shall not be eligible to participate in any tender or RFP issued during a period of 2 (two) years from the date the Consultant is found by the Authority to have directly or indirectly or through an agent, engaged or indulged in any Prohibited Practices.

3.2.7 For the purposes of Clauses 3.2.5 and 3.2.6, the following terms shall have the meaning hereinafter respectively assigned to them:

a. “**corrupt practice**” means the offering, giving, receiving or soliciting, directly or indirectly, of anything of value to influence the actions of any person connected with the Selection Process (for removal of doubt, offering of employment or employing or engaging in any manner whatsoever, directly or indirectly, any official of the Authority who is or has been associated in any manner, directly or indirectly with Selection Process or LOA or dealing with matters concerning the Contract before or after the execution thereof, at any time prior to the expiry of one year from the date such official resigns or retires from or otherwise ceases to be in the service of the Authority, shall be deemed to constitute influencing the actions of a person connected with the Selection Process); or (ii) engaging in any manner whatsoever, whether during the Selection Process or after the issue of LOA or after the execution of the Contract, as the case may be, any person in respect of any matter relating to the Project or the LOA or the
3.2 Applicability of Definitions

Contract, who at any time has been or is a legal, financial or technical adviser the Authority in relation to any matter concerning the Project;

b. “fraudulent practice” means a misrepresentation or omission of facts or suppression of facts or disclosure of incomplete facts, in order to influence the Selection Process;

c. “coercive practice” means impairing or harming, or threatening to impair or harm, directly or indirectly, any person or property to influence any person’s participation or action in the Selection Process or the exercise of its rights or performance of its obligations by the Authority under this Contract;

d. “undesirable practice” means (i) establishing contact with any person connected with or employed or engaged by the Authority with the objecti

3.3 Confidentiality

The Consultants, their Sub-consultants, and the Personnel of either of them shall not, either during the term or within two (2) years after the expiration of this Contract, disclose any proprietary or confidential information relating to the Project, the Services, this Contract, or the Authority’s business or operations without the prior written consent of the Authority.

3.4 Liability of the Consultant

3.4.1 The Consultant’s liability under this Contract shall be determined by the Applicable Laws and the provisions hereof.

3.4.2 Consultant’s liability towards the Authority

The Consultant shall, subject to the limitation specified in Clause 3.4.3, be liable to the Authority for any direct loss or damage accrued or likely to accrue due to deficiency in Services rendered by it.

3.4.3 The Parties hereto agree that in case of negligence or willful misconduct on the part of the Consultant or on the part of any person or firm acting on behalf of the Consultant in carrying out the Services, the Consultant, with respect to damage caused to the Authority’s property, shall not be liable to the Authority:

i. for any indirect or consequential loss or damage; and

ii. for any direct loss or damage that exceeds (a) the Contract Price set forth in Clause 6.1.2 of this Contract, or (b) the proceeds the Consultant may be entitled to receive from any insurance maintained by the Consultant to cover such a liability in accordance with Clause 3.5.2, whichever of (a) or (b) is higher.
3.4.4 This limitation of liability specified in Clause 3.4.3 shall not affect the Consultant’s liability, if any, for damage to Third Parties caused by the Consultant or any person or firm acting on behalf of the Consultant in carrying out the Services subject, however, to a limit equal to 3 (three) times the Contract Price.

3.5 Insurance to be taken out by the Consultant

3.5.1 a. The Consultant shall, for the duration of this Contract, take out and maintain, and shall cause any Sub-Consultant to take out and maintain, at its (or the Sub-Consultant’s, as the case may be) own cost, but on terms and conditions approved by the Authority, insurance against the risks, and for the coverages, as specified in the Contract and in accordance with good industry practice.

b. Within 15 (fifteen) days of receiving any insurance policy certificate in respect of insurances required to be obtained and maintained under this clause, the Consultant shall furnish to the Authority, copies of such policy certificates, copies of the insurance policies and evidence that the insurance premia have been paid in respect of such insurance. No insurance shall be cancelled, modified or allowed to expire or lapse during the term of this Contract.

c. If the Consultant fails to effect and keep in force the aforesaid insurances for which it is responsible pursuant hereto, the Authority shall, apart from having other recourse available under this Contract, have the option, without prejudice to the obligations of the Consultant, to take out the aforesaid insurance, to keep in force any such insurances, and pay such premia and recover the costs thereof from the Consultant, and the Consultant shall be liable to pay such amounts on demand by the Authority.

d. Except in case of Third Party liabilities, the insurance policies so procured shall mention the Authority as the beneficiary of the Consultant and the Consultant shall procure an undertaking from the insurance company to this effect; provided that in the event the Consultant has a general insurance policy that covers the risks specified in this Contract and the amount of insurance cover is equivalent to 3 (three) times the cover required hereunder, such insurance policy may not mention the Authority as the sole beneficiary of the Consultant or require an undertaking to that effect.

3.5.2 The Parties agree that the risks and coverages shall include but not be limited to the following:

a. Third Party liability insurance as required under Applicable Laws, with a minimum coverage of one percent of the Estimated Project Cost of the Project;

b. employer’s liability and workers’ compensation insurance in respect of the Personnel of the Consultant and of any Sub-Consultant, in accordance with Applicable Laws; and

c. professional liability insurance for an amount no less than the Contract Price.

The indemnity limit in terms of “Any One Accident” (AOA) and “Aggregate limit on the policy period” (AOP) should not be less than the amount stated in Clause 6.1.2 of the Contract.
3.6 **Accounting, inspection and auditing**

The Consultant shall:

a. keep accurate and systematic accounts and records in respect of the Services provided under this Contract, in accordance with internationally accepted accounting principles and in such form and detail as will clearly identify all relevant time charges and cost, and the basis thereof (including the basis of the Consultant’s costs and charges); and

b. permit the Authority or its designated representative periodically, and up to one year from the expiration or termination of this Contract, to inspect the same and make copies thereof as well as to have them audited by auditors appointed by the Authority.

3.7 **Consultant’s actions requiring the Authority’s prior approval**

The Consultant shall obtain the Authority’s prior approval in writing before taking any of the following actions:

a. appointing such members of the Key Personnel as are not listed in Annex-2.

b. entering into a subcontract for the performance of any part of the Services, it being understood (i) that the selection of the Sub-Consultant and the terms and conditions of the subcontract shall have been approved in writing by the Authority prior to the execution of the subcontract, and (ii) that the Consultant shall remain fully liable for the performance of the Services by the Sub-Consultant and its Personnel pursuant to this Contract; or

c. any other action that is specified in this Contract.

3.8 **Reporting obligations**

The Consultant shall submit to the Authority the reports and documents specified in the Contract, in the form, in the numbers and within the time periods set forth therein.

3.9 **Documents prepared by the Consultant to be property of the Authority**

3.9.1 All plans, drawings, specifications, designs, reports and other documents (collectively referred to as “**Consultancy Documents**”) prepared by the Consultant (or by the Sub-Consultants or any Third Party) in performing the Services shall become and remain the property of the Authority, and all intellectual property rights in such Consultancy Documents shall vest with the Authority. Any Consultancy Document, of which the ownership or the intellectual property rights do not vest with the Authority under law, shall automatically stand assigned to the Authority as and when such Consultancy Document is created and the Consultant agrees to execute all papers and to perform such other acts as the Authority may deem necessary to secure its rights herein assigned by the Consultant.

3.9.2 The Consultant shall, not later than termination or expiration of this Contract, deliver all Consultancy Documents to the Authority, together with a detailed inventory thereof. The Consultant may retain a copy of such Consultancy Documents. The Consultant, its Sub-
Consultants or a Third Party shall not use these Consultancy Documents for purposes unrelated to this Contract without the prior written approval of the Authority.

3.9.3 The Consultant shall hold the Authority harmless and indemnified for any losses, claims, damages, expenses (including all legal expenses), awards, penalties or injuries (collectively referred to as ‘claims’) which may arise from or due to any unauthorised use of such Consultancy Documents, or due to any breach or failure on part of the Consultant or its Sub-Consultants or a Third Party to perform any of its duties or obligations in relation to securing the aforementioned rights of the Authority.

3.10 Equipment and materials furnished by the Authority

Equipment and materials made available to the Consultant by the Authority shall be the property of the Authority and shall be marked accordingly. Upon termination or expiration of this Contract, the Consultant shall furnish forthwith to the Authority, an inventory of such equipment and materials and shall dispose of such equipment and materials in accordance with the instructions of the Authority. While in possession of such equipment and materials, the Consultant shall, unless otherwise instructed by the Authority in writing, insure them in an amount equal to their full replacement value.

3.11 Providing access to Project Office and Personnel

The Consultant shall ensure that the Authority and the authorized officials of the Authority are provided unrestricted access to the Office and to all Personnel during office hours. The Authority’s official, who has been authorized by the Authority in this behalf, shall have the right to inspect the Services in progress, interact with Personnel of the Consultant and verify the records relating to the Services for his satisfaction.

3.12 Accuracy of Documents

The Consultant shall be responsible for accuracy of the data collected by it directly or procured from other agencies/authorities, the designs, drawings, estimates and all other details prepared by it as part of these services. Subject to the provisions of Clause 3.4, it shall indemnify the Authority against any inaccuracy in its work which might surface during implementation of the Project, if such inaccuracy is the result of any negligence or inadequate due diligence on part of the Consultant or arises out of its failure to conform to good industry practice. The Consultant shall also be responsible for promptly correcting, at its own cost and risk, the drawings including any re-survey / investigations.

4. CONSULTANT’S PERSONNEL AND SUB-CONSULTANTS

4.1 General

The Consultant shall employ and provide such qualified and experienced Personnel as may be required to carry out the Services.

4.2 Description of Personnel
The designations, names and the estimated periods of engagement in carrying out the Services by each of the Consultant’s Key Personnel are described in Annex-2 of this Contract.

4.3 Approval of Personnel

4.3.1 The Key Personnel listed in Annex-2 of the Contract are hereby approved by the Authority. No other Key Personnel shall be engaged without prior approval of the Authority.

4.3.2 If the Consultant hereafter proposes to engage any person as Key Personnel, it shall submit to the Authority its proposal along with a CV of such person in the form provided at Appendix-I (Form-9) of the RFP. The Authority may approve or reject such proposal within 14 (fourteen) days of receipt thereof. In case the proposal is rejected, the Consultant may propose an alternative person for the Authority’s consideration. In the event the Authority does not reject a proposal within 14 (fourteen) days of the date of receipt thereof under this Clause 4.3, it shall be deemed to have been approved by the Authority.

4.4 Removal and/or Replacement of Personnel

a. Except as the Authority may otherwise agree, no changes shall be made in the Key Personnel. If, for any reason beyond the reasonable control of the Consultants, it becomes necessary to replace any of the Key Personnel, the Consultants shall forthwith provide as a replacement a person of equivalent or better qualifications.

b. If the Authority finds that any of the Personnel have (i) committed serious misconduct or has been charged with having committed a criminal action, or (ii) have reasonable cause to be dissatisfied with the performance of any of the Personnel, then the Consultants shall, at the Authority’s written request specifying the grounds therefor, forthwith provide as a replacement a person with qualifications and experience acceptable to the Client.

c. The Consultants shall have no claim for additional costs arising out of or incidental to any removal and/or replacement of Personnel.

4.5 Team Leader and Project Manager

The person designated as the Team Leader of the Consultant’s Personnel shall be responsible for the coordinated, timely and efficient functioning of the Personnel. In addition, the Consultant shall designate a suitable person as Project Manager (the “Project Manager”) who shall be responsible for day to day performance of the Services.

4.6 Sub-Consultants

Sub-Consultants listed in Annex-2 of this Contract are hereby approved by the Authority. The Consultant may, with prior written approval of the Authority, engage additional Sub-Consultants or substitute an existing Sub-Consultant. The hiring of Personnel by the Sub-Consultants shall be subject to the same conditions as applicable to Personnel of the Consultant under this Clause 4.
5. **OBLIGATIONS OF THE AUTHORITY**

5.1 **Assistance in clearances etc.**

Unless otherwise specified in the Contract, the Authority shall make best efforts to ensure that the Government shall:

- d. provide the Consultant, its Sub-Consultants and Personnel with work permits and such other documents as may be necessary to enable the Consultant, its Sub-Consultants or Personnel to perform the Services; and
- e. issue to officials, agents and representatives of the Government all such instructions as may be necessary or appropriate for the prompt and effective implementation of the Services.

5.2 **Access to land and property**

The Authority warrants that the Consultant shall have, free of charge, unimpeded access to the site of the Project in respect of which access is required for the performance of Services; provided that if such access shall not be made available to the Consultant as and when so required, the Parties shall agree on (i) the time extension, as may be appropriate, for the performance of Services, and (ii) the additional payments, if any, to be made to the Consultant as a result thereof pursuant to Clause 6.1.3.

5.3 **Change in Applicable Law**

If, after the date of this Contract, there is any change in the Applicable Laws with respect to taxes and duties which increases or decreases the cost or reimbursable expenses incurred by the Consultant in performing the Services, by an amount exceeding 2% (two per cent) of the Contract Price specified in Clause 6.1.2, then the remuneration and reimbursable expenses otherwise payable to the Consultant under this Contract shall be increased or decreased accordingly by Contract between the Parties hereto, and corresponding adjustments shall be made to the aforesaid Contract Price.

5.4 **Payment**

In consideration of the Services performed by the Consultant under this Contract, the Authority shall make to the Consultant such payments and in such manner as is provided in Clause 6 of this Contract.

6. **PAYMENT TO THE CONSULTANT**

6.1 **Lump Sum Remuneration**

6.1.1 An abstract of the total remuneration payable to the Consultant is set forth in Annex- 3 of the Contract.

6.1.2 Except as may be otherwise agreed under Clause 2.6 and subject to Clause 6.1.3, the payments under this Contract shall not exceed the Contract Price specified herein (the
“Contract Price”). The Parties agree that the Contract Price is Rs. ___________ (Rupees ___________ only).

6.1.3 Notwithstanding anything to the contrary contained in Clause 6.1.2, if pursuant to the provisions of Clauses 2.6 and 2.7, the Parties agree that additional payments shall be made to the Consultant in order to cover any additional expenditures not envisaged in the total remuneration referred to in Clause 6.1.1 above, the Contract Price set forth in Clause 6.1.2 above shall be increased by the amount or amounts, as the case may be, of any such additional payments.

6.2 Terms and Conditions of Payment

Billing and payments in respect of the Services shall be made as follows:

a. The Consultant shall be paid for its services as per the Payment Schedule at Annex-4 of this Contract, subject to the Consultant fulfilling the following conditions:
   i. No payment shall be due for the next milestone till the Consultant completes, to the satisfaction of the Authority, the work pertaining to the preceding milestone.
   ii. The Authority shall pay to the Consultant, only the undisputed amount.

b. The Authority shall cause the payment due to the Consultant to be made within 30 (thirty) days after the receipt by the Authority of duly completed bills with necessary particulars (the “Due Date”).

c. Any amount which the Authority has paid or caused to be paid in excess of the amounts actually payable in accordance with the provisions of this Contract shall be reimbursed by the Consultant to the Authority within 30 (thirty) days after receipt by the Consultant of notice thereof. Any such claim by the Authority for reimbursement must be made within 1 (one) year after receipt by the Authority of a final report in accordance with Clause 6.3 (d). Any delay by the Consultant in reimbursement by the due date shall attract simple interest @ 10% (ten percent) per annum.

d. All payments under this Contract shall be made to the account of the Consultant as may be notified to the Authority by the Consultant.

e. If there is any reduction in the scope of consultancy, the Parties may mutually agree for reduction in the Contract Price pro-rata with such reduction in scope of consultancy.

7. LIQUIDATED DAMAGES AND PENALTIES

7.1 Performance Security

7.1.1 The Consultant shall, for due and punctual performance of its obligations relating to the Consultancy, deliver to the Authority, simultaneously with the execution of this Contract, a revolving bank guarantee valid throughout the Contract Period (the “Performance Security”). The value of the Performance Security shall be equal to 5% (five percent) of the
Contract Price. The Performance Security shall remain with the Authority, throughout the Contract Period and shall be returned to the Consultant within 90 (ninety) days after the completion of the final milestone under this Contract or on termination to be appropriated against breach of this Contract or for recovery of liquidated damages as specified in Clause 7.2 herein. The Performance Security shall be returned to the Consultant at the end of 1 (one) month after the expiration of this Contract pursuant to Clause 2.4 hereof.

7.1.2 The Consultant shall, in lieu of Performance Security furnish a bank guarantee substantially in the form specified at Annex-5 of this Contract.

7.2 Liquidated Damages

7.2.1 Liquidated Damages for error/variation
In case any error or variation is detected in the reports submitted by the Consultant and such error or variation is the result of negligence or lack of due diligence on the part of the Consultant, the consequential damages thereof shall be quantified by the Authority in a reasonable manner and recovered from the Consultant by way of deemed liquidated damages subject to a maximum of 100% (hundred per cent) of the Contract Price.

7.2.2 Liquidated Damages for delay
In case of delay in completion of Services, liquidated damages not exceeding an amount equal to 2.5% (two point five per cent) of the Contract Price per week, subject to a maximum of 10% (ten per cent) of the Contract Price will be imposed and shall be recovered by appropriation from the Performance Security or otherwise. However, in case of delay due to reasons beyond the control of the Consultant, suitable extension of time shall be granted.

7.2.3 Encashment and appropriation of Performance Security
The Authority shall have the right to invoke and appropriate the proceeds of the Performance Security, in whole or in part, without notice to the Consultant in the event of breach of this Contract or for recovery of liquidated damages specified in this Clause 7.2.

7.3 Penalty for deficiency in Services

In addition to the liquidated damages not amounting to penalty, as specified in Clause 7.2, warning may be issued to the Consultant for minor deficiencies on its part. In the case of significant deficiencies in Services causing adverse effect on the Project or on the reputation of the Authority, other penal action including debarring for a specified period may also be initiated as per policy of the Authority.

8. FAIRNESS AND GOOD FAITH

8.1 Good Faith

The Parties undertake to act in good faith with respect to each other’s rights under this Contract and to adopt all reasonable measures to ensure the realization of the objectives of this Contract.
8.2 Operation of the Contract

The Parties recognize that it is impractical in this Contract to provide for every contingency which may arise during the life of the Contract, and the Parties hereby agree that it is their intention that this Contract shall operate fairly as between them, and without detriment to the interest of either of them, and that, if during the term of this Contract either Party believes that this Contract is operating unfairly, the Parties will use their best efforts to agree on such action as may be necessary to remove the cause or causes of such unfairness, but failure to agree on any action pursuant to this Clause shall not give rise to a dispute subject to arbitration in accordance with Clause 9 hereof.

9. SETTLEMENT OF DISPUTES

9.1 Amicable settlement

The Parties shall use their best efforts to settle amicably all disputes arising out of or in connection with this Contract or the interpretation thereof.

9.2 Dispute resolution

9.2.1 Any dispute, difference or controversy of whatever nature howsoever arising under or out of or in relation to this Contract (including its interpretation) between the Parties, and so notified in writing by either Party to the other Party (the “Dispute”) shall, in the first instance, be attempted to be resolved amicably in accordance with the conciliation procedure set forth in Clause 9.3.

9.2.2 The Parties agree to use their best efforts for resolving all Disputes arising under or in respect of this Contract promptly, equitably and in good faith, and further agree to provide each other with reasonable access during normal business hours to all non-privileged records, information and data pertaining to any Dispute.

9.3 Conciliation

In the event of any Dispute between the Parties, either Party may call upon the Authority and the ________ of the Consultant or a substitute thereof for amicable settlement, and upon such reference, the said persons shall meet no later than 10 (ten) days from the date of reference to discuss and attempt to amicably resolve the Dispute. If such meeting does not take place within the 10 (ten) day period or the Dispute is not amicably settled within 15 (fifteen) days of the meeting or the Dispute is not resolved as evidenced by the signing of written terms of settlement within 30 (thirty) days of the notice in writing referred to in Clause 9.2.1 or such longer period as may be mutually agreed by the Parties, either Party may refer the Dispute to arbitration in accordance with the provisions of Clause 9.4.

9.4 Arbitration

9.4.1 Any Dispute which is not resolved amicably by conciliation, as provided in Clause 9.3, shall be finally decided by reference to arbitration by an Arbitral Tribunal appointed in accordance with Clause 9.4.2. Such arbitration shall be held in accordance with the Rules of
Arbitration of the International Centre for Alternative Dispute Resolution, New Delhi (the “Rules”), or such other rules as may be mutually agreed by the Parties, and shall be subject to the provisions of the Arbitration and Conciliation Act, 1996. The venue of such arbitration shall be Bangalore and the language of arbitration proceedings shall be English.

9.4.2 There shall be an Arbitral Tribunal of three arbitrators, of whom each Party shall select one, and the third arbitrator shall be appointed by the two arbitrators so selected, and in the event of disagreement between the two arbitrators, the appointment shall be made in accordance with the Rules.

9.4.3 The arbitrators shall make a reasoned award (the “Award”). Any Award made in any arbitration held pursuant to this Clause 9 shall be final and binding on the Parties as from the date it is made, and the Consultant and the Authority agree and undertake to carry out such Award without delay.

9.4.4 The Consultant and the Authority agree that an Award may be enforced against the Consultant and/or the Authority, as the case may be, and their respective assets wherever situated.

9.4.5 This Contract and the rights and obligations of the Parties shall remain in full force and effect, pending the Award in any arbitration proceedings hereunder.

IN WITNESS WHEREOF, the Parties hereto have caused this Contract to be signed in their respective names as of the day and year first above written.

SIGNED, SEALED AND DELIVERED
For and on behalf of Consultant:
(Signature)
(Name)
(Designation)
(Address)
(Fax No.)

SIGNED, SEALED AND DELIVERED
For and on behalf of Authority
(Signature)
(Name)
(Designation)
(Address)
(Fax No.)

In the presence of:
1.
2.
Annex-1

TERMS OF REFERENCE
(Refer Clause 3.1.2)

Consultancy for Preparation of Coastal Master Plan for Karnataka
(Replicate Schedule-1)
Annex-2

Deployment of Key Personnel
(Refer Clause 4.2)

(Replicate as per Form-9 of Appendix-I)
Annex-3

Break down of Contract Price in Indian Rupees

(Refer Clause 6.1)

Financial Proposal

(Reproduce Appendix-II and Annexure to Appendix II)
Annex-4  
**Payment Schedule**²  
*(Refer Clause 6.3)*

<table>
<thead>
<tr>
<th>S. No.</th>
<th>Milestones</th>
<th>Payment Schedule (% of Contract Price)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Approval of Inception Report</td>
<td>10%</td>
</tr>
<tr>
<td>2</td>
<td>Approval of Baseline Analysis &amp; Development Concept Report</td>
<td>20%</td>
</tr>
<tr>
<td>3</td>
<td>Approval of Draft Coastal Master Plan</td>
<td>20%</td>
</tr>
<tr>
<td>4</td>
<td>Approval of Final Coastal Master Plan</td>
<td>20%</td>
</tr>
<tr>
<td>5</td>
<td>Approval of Detailed Project Memorandum</td>
<td>20%</td>
</tr>
<tr>
<td>6</td>
<td>Approval of Report on Institutional Framework and Implementation Mechanism</td>
<td>10%</td>
</tr>
</tbody>
</table>

² The Payment Schedule should be in conformity with the Schedule provided in the TOR at Schedule-1
To

Member Secretary
EC-KTVG
Department of Tourism, Government of Karnataka,
#49, 2nd Floor, Khanija Bhavan, Race Course Road,
Bangalore 560 001

1. In consideration of __________ acting on behalf of the EC-KTVG (hereinafter referred as the “Authority”, which expression shall, unless repugnant to the context or meaning thereof, include its successors, administrators and assigns) having awarded to ______________ (hereinafter referred as the “Consultant” which expression shall, unless repugnant to the context or meaning thereof, include its successors, administrators, executors and assigns), vide the Authority’s Contract no. __________ Dated ______________ valued at Rs. ______________ (Rupees ______________), (hereinafter referred to as the “Contract”) Consultancy Services for Preparation of Coastal Master Plan for Karnataka and the Consultant having agreed to furnish a Bank Guarantee amounting to Rs. ______________ (Rupees ______________) to the Authority for performance of the said Contract.

2. We, ______________ (hereinafter referred to as the “Bank”) at the request of the Consultant do hereby undertake to pay to the Authority an amount not exceeding Rs. ______________ (Rupees ______________) against any loss or damage caused to or suffered or would be caused to or suffered by the Authority by reason of any breach by the said Consultant of any of the terms or conditions contained in the said Contract.

3. We, ______________ (indicate the name of the Bank) do hereby undertake to pay the amounts due and payable under this Guarantee without any demur, merely on a demand from the Authority stating that the amount/claimed is due by way of loss or damage caused to or would be caused to or suffered by the Authority by reason of breach by the said Consultant of any of the terms or conditions contained in the said Contract or by reason of the Consultant’s failure to perform the said Contract. Any such demand made on the bank shall be conclusive as regards the amount due and payable by the Bank under this Guarantee. However, our liability under this Guarantee shall be restricted to an amount not exceeding Rs. ______________ (Rupees ______________).

4. We, ______________ (indicate the name of Bank) undertake to pay to the Authority any money so demanded notwithstanding any dispute or disputes raised by the Consultant in any suit or proceeding pending before any court or tribunal relating thereto, our liability under this present being absolute and unequivocal. The payment so made by us under this bond shall be a valid discharge of our liability for payment thereunder and the Consultant shall have no claim against us for making such payment.

5. We, ______________ (indicate the name of Bank) further agree that the Guarantee herein contained shall remain in full force and effect during the period that would be taken for the
performance of the said Contract and that it shall continue to be enforceable till all the dues of the Authority under or by virtue of the said Contract have been fully paid and its claims satisfied or discharged or till the Authority certifies that the terms and conditions of the said Contract have been fully and properly carried out by the said Consultant and accordingly discharges this Guarantee. Unless a demand or claim under this Guarantee is made on us in writing on or before a period of one year from the date of this Guarantee, we shall be discharged from all liability under this Guarantee thereafter.

6. We, ...................... (indicate the name of Bank) further agree with the Authority that the Authority shall have the fullest liberty without our consent and without affecting in any manner our obligations hereunder to vary any of the terms and conditions of the said Contract or to extend time of performance by the said Consultant from time to time or to postpone for any time or from time to time any of the powers exercisable by the Authority against the said Consultant and to forbear or enforce any of the terms and conditions relating to the said Contract and we shall not be relieved from our liability by reason of any such variation, or extension being granted to the said Consultant or for any forbearance, act or omission on the part of the Authority or any indulgence by the Authority to the said Consultant or any such matter or thing whatsoever which under the law relating to sureties would, but for this provision, have the effect of so relieving us.

7. This Guarantee will not be discharged due to the change in the constitution of the Bank or the Consultant(s).

8. We, ...................... (indicate the name of Bank) lastly undertake not to revoke this Guarantee during its currency except with the previous consent of the Authority in writing.

9. For the avoidance of doubt, the Bank’s liability under this Guarantee shall be restricted to Rs. *** (Rupees *****) only. The Bank shall be liable to pay the said amount or any part thereof only if the Authority serves a written claim on the Bank in accordance with paragraph 2 hereof, on or before [*** (indicate date falling 180 days after the date of this Guarantee)].

For ............................................................
Name of Bank:
Seal of the Bank:
Dated, the .......... day of .........., 20

(Signature, name and designation of the authorised signatory)

NOTES:

(i) The Bank Guarantee should contain the name, designation and code number of the officer(s) signing the Guarantee.

(ii) The address, telephone no. and other details of the Head Office of the Bank as well as of issuing Branch should be mentioned on the covering letter of issuing Branch.
GOVERNMENT OF KARNATAKA & KTVG INITIATIVE

PREPARATION OF COASTAL MASTER PLAN FOR KARNATAKA

PROJECT INFORMATION MEMORANDUM

SELECTION OF CONSULTANT FOR

PREPARATION OF COASTAL MASTER PLAN FOR KARNATAKA

KARNATAKA TOURISM VISION GROUP (KTVG)
JUNE 2015

Infrastructure Development Corporation (Karnataka) Limited
9/7, K.C.N Bhavan, Yamunabai Road
Madhavnagar Extension
Off Race Course Road, Bangalore – 56 0001
www.ideck.in
SECTION III

Project Information Memorandum
1. Introduction

The three coastal districts of Uttar Kannada, Udupi and Dakshin Kannada in Karnataka contribute to about 16% of the total tourist inflow and 8.6% of international visitors in the state. Beach Tourism is one of the emerging tourism products for the State and its share is expected to become more significant in the coming years.

Coastal Karnataka Tourism circuit comprises tourist destinations in and around Mangalore, and the rest of Dakshina Kannada, Udupi and Uttar Kannada districts along the coastline extending up to Goa over a length of 320 Kms. This stretch has about 90 beaches with varying aesthetic potential.

The Department of Tourism, Government of Karnataka (DoT) has identified 42 beaches for development based on tourism potential. Out of the 42 beaches identified by DoT, project proposals for developing 23 beaches have been approved by Government of India (GoI) for
development under Central Funding Assistance of about Rs. 50 cr. These 23 beaches are spread across the 3 coastal districts as follows:

- **Uttar Kannada District**: Total 21 beaches identified by DoT for development; GoI approval for 12 beaches
- **Udupi District**: Total 11 beaches identified by DoT for development; GoI approval for 6 beaches
- **Dakshin Kannada District**: Total 10 beaches identified by DoT for development; GoI approval for 5 beaches.

The list of beaches identified by DoT for development is as follows (the ones approved by GoI have been shaded):

<table>
<thead>
<tr>
<th>S.No</th>
<th>Name of Identified Beaches</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td><strong>Uttar Kannada District</strong></td>
</tr>
<tr>
<td>1</td>
<td>Murudeshwar Bali Beach</td>
</tr>
<tr>
<td>2</td>
<td>Jali Beach</td>
</tr>
<tr>
<td>3</td>
<td>Alvekodi Beach</td>
</tr>
<tr>
<td>4</td>
<td>Kasarkod Beach, Apsarkonda Beach</td>
</tr>
<tr>
<td>5</td>
<td>Ramangindi Beach</td>
</tr>
<tr>
<td>6</td>
<td>Pavinkurva Beach</td>
</tr>
<tr>
<td>7</td>
<td>Koppadamakki Beach</td>
</tr>
<tr>
<td>8</td>
<td>Karki Beach</td>
</tr>
<tr>
<td>9</td>
<td>Dhareshwara Beach</td>
</tr>
<tr>
<td>10</td>
<td>Om Beach</td>
</tr>
<tr>
<td>11</td>
<td>Koodle Beach</td>
</tr>
<tr>
<td>12</td>
<td>Gokarna Beach</td>
</tr>
<tr>
<td>13</td>
<td>Baada Beach</td>
</tr>
<tr>
<td>14</td>
<td>Kumta Beach</td>
</tr>
<tr>
<td>15</td>
<td>Tadadi Beach</td>
</tr>
<tr>
<td>16</td>
<td>Honey Beach</td>
</tr>
<tr>
<td>17</td>
<td>Nadibagh Beach</td>
</tr>
<tr>
<td>18</td>
<td>Belekeri Beach</td>
</tr>
<tr>
<td>19</td>
<td>Beach near Bobruwada village</td>
</tr>
<tr>
<td>20</td>
<td>Tagore Beach, Tilmati Beach, Majali Beach</td>
</tr>
<tr>
<td>21</td>
<td>Nachkanbag Beach</td>
</tr>
<tr>
<td></td>
<td><strong>Udupi District</strong></td>
</tr>
</tbody>
</table>

**PROJECT INFORMATION MEMORANDUM**
<table>
<thead>
<tr>
<th>S.No</th>
<th>Name of Identified Beaches</th>
</tr>
</thead>
<tbody>
<tr>
<td>22</td>
<td>Padubidri Beach</td>
</tr>
<tr>
<td>23</td>
<td>Muloor-Uloyaragoli beach</td>
</tr>
<tr>
<td>24</td>
<td>Kaup beach</td>
</tr>
<tr>
<td>25</td>
<td>Malpe-Thottam beach</td>
</tr>
<tr>
<td>26</td>
<td>KemmannuHoode(swarna Backwaters)</td>
</tr>
<tr>
<td>27</td>
<td>Beejadi-Kumbhashi</td>
</tr>
<tr>
<td>28</td>
<td>Koteshwara-Kodi Beach</td>
</tr>
<tr>
<td>29</td>
<td>Kundapura Panchagangavali</td>
</tr>
<tr>
<td>30</td>
<td>Trasi Beach, Maravanthe beach</td>
</tr>
<tr>
<td>31</td>
<td>Kirimanjeshwara beach</td>
</tr>
<tr>
<td>32</td>
<td>Shirur-Ottinane beach</td>
</tr>
<tr>
<td>33</td>
<td>Uchilla Coastline</td>
</tr>
<tr>
<td>34</td>
<td>Someshwar Coastline, near Someshwar Temple</td>
</tr>
<tr>
<td>35</td>
<td>Ullal Coastline</td>
</tr>
<tr>
<td>36</td>
<td>Bengre Coastline</td>
</tr>
<tr>
<td>37</td>
<td>Tannir Bhavi Coastline</td>
</tr>
<tr>
<td>38</td>
<td>Panambur Coastline</td>
</tr>
<tr>
<td>39</td>
<td>Chitrapura and Hosabettu</td>
</tr>
<tr>
<td>40</td>
<td>Thalapady beach</td>
</tr>
<tr>
<td>41</td>
<td>Surathkal light house coastline, Sultan Battery</td>
</tr>
<tr>
<td>42</td>
<td>Sashitlu coastline</td>
</tr>
</tbody>
</table>

It is expected that Karnataka with all its Coastal assets can attract a much larger number of tourists across various facets (scenic beauty, marine biodiversity, local fishing practices, nature trails, diversified cultural and historic heritage etc.) as well as special interest activities such as nature photography, rural and village culture and lifestyle experiences, rural tourism, adventure tourism, water sports etc., to develop a holistic tourism product.

This will enable development of commercial businesses around tourism, attract anchor investments in hospitality, and generate employment opportunities in the region. However, the prospective tourism development (including private investments, and supporting public infrastructure) should be planned and implemented in strict compliance with the coastal zone regulations and other
environmental laws and regulations. It would also be necessary to strike a balance between development and the ecology and biodiversity of the coastal region.

Therefore, it is imperative for formulation of an integrated Coastal Master Plan ensuring conservation of environmental/ecological resources but with an aim to promote coastal tourism development (including community-based tourism).
2. DAKSHIN KANNADA DISTRICT

2.1 Introduction

2.1.1 Profile

Dakshina Kannada is sheltered by the Western Ghats on the east and bordered by the Arabian Sea on the west. It is bordered by Udupi District to the north, Chikkamagaluru district to the northeast, Hassan District to the east, Kodagu to the southeast, and Kasaragod District in Kerala to the south. Mangalore is the headquarters and chief city of the district.

Ensconced on the coast, Mangalore makes a pleasant and convenient stop between Goa and Kerala. With its narrow, winding streets fringed with coconut palms, quaint houses with terracotta-tiled roofs, beautiful beaches, temples and churches and the aroma of spicy coconut curries, it has preserved its old-world charm. Mangalore was a major seaport and ship-building centre during Hyder Ali’s time.

Today it is a business and commercial centre and Karnataka’s major port for the export of iron ore, coffee, spices and cashew.
The beaches in Dakshin Kannada and their details are provided in the table below:

<table>
<thead>
<tr>
<th>S.No</th>
<th>Gram/Village</th>
<th>Name of Beach</th>
<th>CRZ Classification</th>
<th>Length of Beaches (km)</th>
<th>Width of Beach (km)</th>
<th>Distance from NH 66 (km)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Someshwara</td>
<td>Uchilla Beach</td>
<td>CRZ III &amp; I</td>
<td>1.5</td>
<td>25-45</td>
<td>4</td>
</tr>
<tr>
<td>2</td>
<td>Someshwara</td>
<td>Someshwara Beach</td>
<td>CRZ I</td>
<td>1.5-2</td>
<td>30-55</td>
<td>3</td>
</tr>
<tr>
<td>3</td>
<td>Ullal</td>
<td>Ullal Coastline</td>
<td>CRZ II &amp; I</td>
<td>0.5</td>
<td>20-40</td>
<td>2</td>
</tr>
<tr>
<td>4</td>
<td>Bengre</td>
<td>Bengre Coastline</td>
<td>CRZ II &amp; I</td>
<td>1.5-2</td>
<td>60-140</td>
<td>10</td>
</tr>
<tr>
<td>5</td>
<td>Tannirbhavi</td>
<td>Tannirbhavi Coastline</td>
<td>CRZ II &amp; I</td>
<td>1-1.2</td>
<td>25-65</td>
<td>5</td>
</tr>
<tr>
<td>6</td>
<td>Panambur</td>
<td>Panambur Coastline</td>
<td>CRZ II &amp; I</td>
<td>1-1.25</td>
<td>30-45</td>
<td>1</td>
</tr>
<tr>
<td>7</td>
<td>Panambur</td>
<td>Chitrapur</td>
<td>CRZ II &amp; I</td>
<td>1</td>
<td>25-45</td>
<td>1</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Hosabettu</td>
<td>CRZ II &amp; I</td>
<td>1-1.5</td>
<td>25-45</td>
<td>1.5</td>
</tr>
<tr>
<td>8</td>
<td>Surathkal</td>
<td>Surathkal Light House</td>
<td>CRZ II &amp; I</td>
<td>2-2.5</td>
<td>25-45</td>
<td>1</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Coastline,</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>9</td>
<td>Sashitlu</td>
<td>Sashitlu Coastline</td>
<td>CRZ I</td>
<td>3-3.5</td>
<td>25-50</td>
<td>5</td>
</tr>
<tr>
<td>10</td>
<td>Someshwara</td>
<td>Thalapady Beach</td>
<td>CRZ I &amp; III</td>
<td>.75-1</td>
<td>20-40</td>
<td>3</td>
</tr>
</tbody>
</table>

A few key attractions in Dakshin Kannada have been discussed in the section below:

2.1.2 **Key attractions**

_a. Kadri Manjunath Temple_

Kadri is an ancient historic spot in Mangalore dating back to about 1068 A.D. The temple of Manjunatheshwara on the hills of Kadri is a very beautiful and popular temple in Mangalore. The temple has nine tanks at the foot of the hills. It draws hundreds of visitors annually. The Lokeshwara
bronze statue of the Kadri Manjunatha Temple is one among the well-known statues in India. The hill ‘King Kundavarma Bupendra’ has a ‘Jogimutt’ and stone caves.

The salient feature of the temple is the ever flowing “Gomukha”. Several festivals are celebrated with devotion and joy at Kadri throughout the year. Special Pujas are performed during Kadiruthsava on the bhadrapada shuddha thadige, Ganesha chathurthi, Navarathri and in the Karthika Maasa.

The other places of interest in the temple are:

- Udhhava Linga,
- Akshaya pond
- The statue of Thrilokeshwara
- Deepasthamba.

b. Mangaladevi Temple

The place name Mangalapura (now Mangalore) owes its origin to the temple of Mangaladevi. Situated in Bolar about 3 kms from Hampankatta (the heart of the city), the temple was built in 9th century.

Various pujas and rituals are performed here during festivals. In addition special pujas are also performed on the 7th, 8th and 9th day of the Navarathri Festival.

c. St. Aloysius Church

St. Aloysius College Chapel is situated in the heart of the city on the Lighthouse Hill about a 1km away from the Nehru Maidan Bus stand. This architectural gem is a 'must see' for anybody visiting Mangalore.

The Church was built in the year 1899-1900. The special beauty of the chapel is the wonderful series of paintings executed by Bro. Moscheni that cover every inch of the interior walls and of the chapel.
The central row of paintings on the ceiling depicts the life of Aloysius Gonzaga to whom the College and Chapel is dedicated. The Chapel is comparable with the Sistine chapel in Rome.

d. Milagres Church

The church of Lady of Miracles or Milagres Church was built by Bishop Thomas de Castro, a Theatine priest of Salesette, in 1680.

The church is one of the most artistic prayer houses in the district. It measures 49.5mts by 27.5mts. The Church has six statues of apostles mounted on pedestals which reminds of the St. Peter's Basilicas in Rome. The main alter is made from monolithic marble. The other attractions are the shrine of St. Antony of Padua and the Chapel of St. Monica, which are attached to the church.

e. Pilikula Nisarga Dhama

The Pilikula Nisarga Dhama is located at about 12kms from Mangalore in Moodushedde Village and is spread over an area of 370 acres. The park houses boating facilities, a wildlife safari, a mini aquarium, and a science centre and is an ideal place for nature enthusiasts.

It is being developed to educate the local people and tourists visiting the place on the uniqueness of the flora and fauna of the Western Ghats. The culture and heritage of Dakshin Kannada is also exhibited here for tourists.

f. Someshwara Beach

Someshwara Beach is located at a 10 km distance to the south of Mangalore close to the border between the two southern states of Karnataka and Kerala and 0.5 km from Someshwara bus stand and about 1.2 km away from Ullal railway station. Someshwara beach is well known for the large rocks called “
Rudra Shile”. The other attraction of Someshwara beach is the historical Somanath temple constructed during the rule of famous queen Abbakka Devi.

g. Ullal Beach

Ullal is a small town about 8km South of Mangalore. Ullal town is one of the oldest town in India. In 15th Century it came under the rules of Portuguese. Still the remains of its glorious history can be seen in the beaches and other parts of Ullal. Ullal Beach can easily be accessed from Ullal railway station located just 5 km away. It can also be reached from Mangalore city by both city busses and Mangalore city buses. The nearest airport is Mangalore (Bajpe), 27 km from Ullal Beach. The new Mangalore sea port is 19.5km away by road.

h. Thalapady Beach

Thalapady is situated 16 km South-east of the city of the Mangalore. Thalapady is a village in Mangalore Taluk of Dakshin Kannada district and it is located at the border of the two states Karnataka and Kerala. Thalapady is famous for beaches. National highway 66 (NH-66), connecting Mangalore (Kuddle or Mangalore) to Kasaragod passes though it. Thalapady beach can be easily accessed by various bus services from Mangalore city & Ullal Railway Station by both city busses and Mangalore- Express buses. The nearest airport is Mangalore (Bajpe), 16.7km from Beach. Thallapady railway is 4.8 km away from the Ullal railway station.
i. Sultan Battery

Other than Beaches, Sultan battery is an historical monument in Mangalore, Dakshin Kannada district, Karnataka, India. The Sultan Battery watch Tower, constructed in 1784 by Tipu Satan, is situated 4 km from Mangalore city. It was constructed from stones of churches destroyed by Tipu Sultan, during his 15$^{th}$ year imprisonment of Mangalorean Catholics and the other Christians. Sultan Battery built in Black stones and towers gives the impression of a miniature fortress with its arrangements for mounting cannons all-around. It was built to prevent English Warships from entering the Gurupur River.

2.2 Connectivity:

2.2.1 Distance from major cities

<table>
<thead>
<tr>
<th>Distance from Hassan</th>
<th>15 km</th>
</tr>
</thead>
<tbody>
<tr>
<td>Distance from Bangalore</td>
<td>133 km</td>
</tr>
<tr>
<td>Nearest railway station</td>
<td>Arasikere (Near Hassan)</td>
</tr>
<tr>
<td>Nearest Bus station</td>
<td>Mangalore</td>
</tr>
<tr>
<td>Nearest Airport</td>
<td>Mangalore</td>
</tr>
<tr>
<td>Route from Bangalore</td>
<td>Direct route on NH-48</td>
</tr>
<tr>
<td>Route from Hassan</td>
<td>Direct route on NH-48</td>
</tr>
</tbody>
</table>

2.2.2 Overview of the linkage and local transport

Roads
Four national highways pass through Dakshin Kannada connecting it to the rest of the country. NH-17, which runs from Panvel (in Maharashtra) to Cranganur Junction (near Edapally in Kerala), passes through Mangalore in a north-south direction. NH-48 runs eastward to the state capital Bangalore and NH-13 runs north-east from Mangalore to Sholapur. NH-134 connects Mangalore to
Villupuram in Tamil Nadu. SH-88 connects Mangalore to the city of Mysore via the hill town of Madikeri. About 300 buses fly between Bangalore and Mangalore on a daily basis.

**Local Public Transport**
Mangalore in Dakshin Kannada has a good network and frequency of city buses operated by private operators. There are two distinct sets of routes for the buses, city routes which are covered by city buses and intercity routes which are covered by service and express buses.

Autorickshaws are available on hire for local conveyance. However, there are no fixed tariffs/rates. The tariffs/rates/charges vary depending on time and destination.

**Air**
The Mangalore airport is located near Bajpe, around 20km north-east of the city centre. Daily flights are available from here to Mumbai, Bangalore, Chennai, and Dubai.
3. UDUPI DISTRICT

3.1 Introduction

3.1.1 Profile

Udupi, an important coastal town in Karnataka is located 381 kms from Bangalore and 60kms from Mangalore. Udupi is an open square surrounded by temples and mutts. Udupi is the birth place of the 12th century saint Madhava, who set up eight sanyasi mutts in the town and is one of Karnataka's most revered pilgrimage sites. The colorful Paryaya festival at Udupi beckons thousands of devotees from all over the country. Udupi is also known for its delicious cuisine.

Udupi District also offers beautiful beaches and back waters for the leisure tourists. The beaches in Udupi and their details are provided in the table below:

<table>
<thead>
<tr>
<th>S.NO</th>
<th>Name of Taluk</th>
<th>Name of Beach</th>
<th>CRZ Classification</th>
<th>Length of Beach (km)</th>
<th>Width of Beach (km)</th>
<th>Distance from NH</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td></td>
<td>Padubidri Beach</td>
<td>CRZ III</td>
<td>2</td>
<td>22-55</td>
<td>1</td>
</tr>
<tr>
<td>2</td>
<td></td>
<td>Muloor-Uloyaragoli Beach</td>
<td>CRZ III</td>
<td>1.5</td>
<td>20-30</td>
<td>1.5</td>
</tr>
</tbody>
</table>
A few key attractions in Udupi have been discussed in the section below:

### Key attractions

#### 3.1.2 Srikrishna Temple

The famous Krishna temple is located on the north side of the temple square in the heart of the town. It is a celebrated place of pilgrimage especially during the Paraya festival held in the month of January. There is a legend that the Lord Krishna gave darshan to a lower caste devotee Kanakadasa through a small window known as ‘Kanakana Kindi’. The temple is set around a large tank, the Madhava Sarovar.
b. Malpe Beach

Malpe is a natural harbour and an important fishing centre on the Karnataka's coastline. It is located at about 6 kms to the west of Udupi. The endless stretch of golden sand, graciously swaying palm trees, clear blue sky and gentle murmur of the sea, all make up a perfect setup for an idyllist holiday.

c. St. Mary's Island

St. Mary's Island is a delightful boat-ride across the Malpe Harbour. It has an unique formation of volcanic rocks, crystallized into columns and split into vertical hexagonal blocks. This is neither a swimming nor a strolling beach. Legend has it that Vasco da Gama landed here in 1498 on one of these islands which he called “El Padron de Santa Maria”. It is from this that these islands got their present name.

d. Kollur Mookambika Temple

130km from Mangalore, amidst the green canopy of the Western Ghats lies the village of Kollur. The Mookambika Temple located here is one of the most sacred spots of Karnataka. The temple is dedicated to the Goddess Mookambika, the goddess of emotional power and strength. The temple is mostly visited by people of Kerala and Tamil Nadu.
The temple has a gold plated crest and copper roofs. Adi Shankaracharya, the great philosopher, is said to have visited this temple to perform penance.

e. **Marawanthe Beach**

Marawanthe is located about 50 Kms from Udupi town. The National Highway (NH – 7) passing through Marawanthe is bordered by the Arabian Sea on one side and the Souparnika River on the other. The beach lies in the backdrop of the Kodachadri Hills. The sky turns crimson and the golden rays of the sun are reflected in the sea as well as the river during sunset. Baindur, a hamlet 45 kms from Marawanthe has a beach too. Ottinane near Baindur is a overhanging cliff and is an ideal place for viewing the sunset.

Further drive away from Marawanthe takes one to the Belaka Theertha Falls near Baindur. The Marawanthe Beach is a popular picnic spot with it angelic beauty. The water at Marawanthe beach is safe for swimming with huge but gentle tides, both inviting and appealing.

f. **Kundapur**

Kundapur is about 36 kms from Udupi. The name Kundapur owes its origin to the Kundeshvara temple built by Kundavarma in the vicinity of the Panchagangavalli River.

The Portuguese settled here in the 16th century and built a fort. Haidar Ali has built the entrance to the river. After the fall of Tipu Sultan in 1799, the town was taken over by the British. Kumbhashi, about 9 kms to the south of Kundapur, is famous for its two temples, Mahalingeshwara and Anegudde Vinayaka.

3.2 **Tourist profile**

Udupi, famous for its various temples is pre-dominantly visited by pilgrims. During peak season and major festival/ events, an average of more than 6000 people visit Udupi every day. However, Udupi is home to some of the most
scenic beaches and backwaters in Karnataka, clearly offering a great potential for adventure and leisure tourism.

3.3 Connectivity

3.3.1 Connectivity with major cities:

<p>| | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Distance from Mangalore</td>
<td>60 km</td>
</tr>
<tr>
<td>Distance from Bangalore</td>
<td>420 km</td>
</tr>
<tr>
<td>Nearest railway station</td>
<td>Talaguppa</td>
</tr>
<tr>
<td>Nearest Bus station</td>
<td>Mangalore</td>
</tr>
<tr>
<td>Nearest Airport</td>
<td>Mangalore</td>
</tr>
<tr>
<td>Route from Bangalore</td>
<td>Direct route from NH 48</td>
</tr>
<tr>
<td>Route from Mangalore</td>
<td>Direct route from NH 17</td>
</tr>
</tbody>
</table>

3.3.2 Overview of the linkage and local transport

Bus
Udupi is connected to Mangalore city through buses operated mostly by private operators. The frequency of buses is good.

Rail
The nearest railway station, Talguppa, is about 20km south-east of the Udupi. The local mode of transport from/to the station is autorickshaws and taxis.

Air
Mangalore - Bajpe Airport is 60 kms from Udupi. It is easily accessible by autorickshaws, taxis and private buses.

3.4 Existing Tourism Facilities

3.4.1 Accommodation facility
Udupi has over 30 hotels (3 star, medium hotels and lodges) run by private parties. KSTDC operates about 13 medium range hotels and dormitories. However, based on discussions with the local hoteliers/tour operators, it was felt that the number of hotels/lodges is inadequate to accommodate large number of tourists visiting especially during the peak season.
There are no resorts in Udupi. However there are some private resorts run within a radius of 20–40km of Udupi on the various beach fronts, catering to the leisure segment tourists visiting the region.

3.4.2 Restaurants

There are about 40 restaurants in the city most of which serve the middle segment and only few serve the higher end tourists. Provision of high end restaurants could be made for serving this section of the tourists.

The existing restaurants facilities at key tourist attractions are given below:

<table>
<thead>
<tr>
<th>Name of site</th>
<th>Availability of Restaurant</th>
<th>Quality of restaurant</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sri Krishna Temple</td>
<td>✓</td>
<td>Average to good</td>
</tr>
<tr>
<td>Malpe Beach</td>
<td>✓</td>
<td>Average to good</td>
</tr>
<tr>
<td>St. Mary’s Island</td>
<td>×</td>
<td></td>
</tr>
<tr>
<td>Kollur Mookambika Temple</td>
<td>✓</td>
<td>Average to good</td>
</tr>
<tr>
<td>Marawanthe Beach</td>
<td>✓</td>
<td>Average</td>
</tr>
<tr>
<td>Kundapur</td>
<td>✓</td>
<td>Average to good</td>
</tr>
</tbody>
</table>

3.4.3 Tourist information center

There are very few travel agencies who offer package tours; information to the tourists is provided only at the respective pilgrim places. Therefore there is a necessity to develop information kiosks which could furnish information to tourists about the various tourism destinations in and around Udupi.

3.4.4 Guides

There are no guides currently available to provide information to the visiting tourists at any of the tourist locations. The pilgrims visiting temples have access to some information from the temple management which however is not comprehensive. Guides who speak English and Kannada languages could be made available at Udupi covering all the major tourist destinations.

Availability of guides at key tourist attractions at Mangalore are set out below:
### Name of site

<table>
<thead>
<tr>
<th>Name of site</th>
<th>Availability of Guides</th>
<th>Knowledge level of Guides</th>
<th>Fees Charged by Guides</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sri Krishna Temple</td>
<td>X</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Malpe Beach</td>
<td>X</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>St. Mary’s Island</td>
<td>X</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Kollur Mookambika Temple</td>
<td>X</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Marawanthe Beach</td>
<td>X</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Kundapur</td>
<td>X</td>
<td>-</td>
<td>-</td>
</tr>
</tbody>
</table>

#### 3.4.5 Retail outlets

There are varieties of shops available ranging from departmental stores to gift shops, handicraft, textiles, etc, which cater to the tourist population.

#### 3.4.6 Drinking water

Facilities for drinking water are available in the temple complexes. However, no drinking water facilities exist in any of the other tourist locations and the same needs to be provided at these locations as well.

The existing facilities of drinking water at different sites are set out below:

<table>
<thead>
<tr>
<th>Name of site</th>
<th>Availability of Drinking Water</th>
<th>Quality of Facility (hygiene, round the day supply)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sri Krishna Temple</td>
<td>✓</td>
<td>Average to poor</td>
</tr>
<tr>
<td>Malpe Beach</td>
<td>X</td>
<td>-</td>
</tr>
<tr>
<td>St. Mary’s Island</td>
<td>X</td>
<td>-</td>
</tr>
<tr>
<td>Kollur Mookambika Temple</td>
<td>✓</td>
<td>Average to Good</td>
</tr>
<tr>
<td>Marawanthe Beach</td>
<td>X</td>
<td>-</td>
</tr>
<tr>
<td>Kundapur</td>
<td>✓</td>
<td>Average to poor</td>
</tr>
</tbody>
</table>

#### 3.4.7 Public toilets / Rest Rooms

The existing restrooms in Udupi are in poor condition and require upgradation. They are not used by the visitors as they are badly maintained. Further, in addition to the existing toilets/rest rooms new toilets/rest rooms need to be developed to cater to the requirements of increased volume of tourists during
peak season/festival season. These toilets/rest rooms could be planned and developed on a pay and use model.

The Public Toilets/rest rooms facilities existing at different sites are given below:

<table>
<thead>
<tr>
<th>Name of site</th>
<th>Availability of Public toilets</th>
<th>Quality of toilets</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sri Krishna Temple</td>
<td>✓</td>
<td>Average to poor</td>
</tr>
<tr>
<td>Malpe Beach</td>
<td>×</td>
<td></td>
</tr>
<tr>
<td>St. Mary’s Island</td>
<td>✓</td>
<td>Poor</td>
</tr>
<tr>
<td>Kollur Mookambika Temple</td>
<td>×</td>
<td>Average to poor</td>
</tr>
<tr>
<td>Marawanthe Beach</td>
<td>×</td>
<td></td>
</tr>
<tr>
<td>Kundapur</td>
<td>×</td>
<td></td>
</tr>
</tbody>
</table>

### 3.4.8 Cloakrooms

Currently there are no cloak rooms available at any of the tourist locations. Cloakrooms could be provided at specified locations to enable tourists to keep their belongings/luggage during their period of sightseeing. Tourists visiting only for a day would find such facility extremely useful.

### 3.4.9 Parks and resting seats

Resting seats and parks are not available in any of the tourist locations. The Sri Krishna Temple and the Kollur Mookambika Temple have no space nearby for parks or resting seats as they are located in the heart of the town. However for places on the outskirts some resting seats/parks could be provided for tourists.

The existing facilities of parks and resting seats at the various locations are given below:

<table>
<thead>
<tr>
<th>Name of site</th>
<th>Availability of Parks and resting seats</th>
<th>Quality of parks and resting seats</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sri Krishna Temple</td>
<td>×</td>
<td>-</td>
</tr>
<tr>
<td>Malpe Beach</td>
<td>×</td>
<td>-</td>
</tr>
<tr>
<td>St. Mary’s Island</td>
<td>×</td>
<td>-</td>
</tr>
<tr>
<td>Kollur Mookambika Temple</td>
<td>×</td>
<td>-</td>
</tr>
<tr>
<td>Marawanthe Beach</td>
<td>×</td>
<td>-</td>
</tr>
<tr>
<td>Kundapur</td>
<td>×</td>
<td>-</td>
</tr>
</tbody>
</table>
3.4.10 Parking space

There is a lack of organized parking space at various tourist locations in Udupi. Vehicles park near the tourist locations in open areas by paying a parking fee which is collected by the local authorities. It is understood, based on discussions with existing tourists and shop owners that the existing parking facilities could be improved by organizing it and additional parking space is required to be developed at these locations to avoid congestion during peak seasons/festivals. The existing parking spaces at various locations are given below:

<table>
<thead>
<tr>
<th>Name of site</th>
<th>Availability of Parking space</th>
<th>Adequacy of parking space</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sri Krishna Temple</td>
<td>✓</td>
<td>Average to Poor</td>
</tr>
<tr>
<td>Malpe Beach</td>
<td>✓</td>
<td>Average to Poor</td>
</tr>
<tr>
<td>St. Mary’s Island</td>
<td>✓</td>
<td>Average to Poor</td>
</tr>
<tr>
<td>Kollur Mookambika Temple</td>
<td>✓</td>
<td>Average to Poor</td>
</tr>
<tr>
<td>Marawanthe Beach</td>
<td>×</td>
<td>-</td>
</tr>
<tr>
<td>Kundapur</td>
<td>×</td>
<td>-</td>
</tr>
</tbody>
</table>

3.5 Growth Potential of Udupi

Udupi, a land of ethereal beauty is sandwiched between the verdant mountains of the Western Ghats on the east and the vast, tranquil Arabian Sea on the west. Udupi is well known for its religious fervour and vividity of diverse cultural heritage. Udupi, the Temple City is also the district headquarters and known world over to the millions of connoisseurs of food as the birth place of Udupi Hotels.

Udupi is best known as the seat of Madhwa renaissance, founded by the sage Madhwa Charya. The outcome of this was the Ashtamathas, located in the famous Car Street, surrounding the Sri Krishna Temple.

Academically also Udupi is the beehive of activity, with MAHE the world renowned International University with professional colleges located a few kilometers away at Manipal.

Udupi set to be a tourist destination next to Mangalore will experience the increased inflow of tourists due to its proximity to Mangalore and Karwar. Udupi apart from its religious places also has major potential due to its pristine beaches and backwaters.
However, since the existing facilities are not fully adequate to meet the requirements of tourists and therefore they need to be upgraded.

It is understood from previous experiences that many tourist destinations were not prepared to handle the increased volume of tourists and therefore creation of additional infrastructure facility at these places would be reactive process. Hence, certain facilities, in addition to the existing facilities, could also be planned to meet the future expected growth in the number of tourists.
4. UTTAR KANNADA DISTRICT

4.1 Introduction

4.1.1 Profile

Uttar Kannada has varied geographical features such as thick forests, perennial rivers, and abundant flora and fauna along a coastline of 140 kms.

Karwar located 519 kms north-west of Bangalore is the district headquarters of Uttar Kannada. It is one of the most secluded beaches along Karnataka's 320 km long coastline. The town lies about 15 kms south of the Karnataka-Goa border. Karwar was an ancient site of sea trade visited by the Arabs, Dutch, Portuguese, French & the British. The British made this place their district headquarters in 1862.

Karwar has a number of beautiful beaches and its idyllic beauty inspired the great Indian poet Rabindranath Tagore to pen his first play. Beautiful places in Karwar include: Tagore Beach, Devabag beach, Kurumgad Island, Kadasall, Binaga beach, Tilmatti, Jamba, Hazrath Shamsuddin's Dargah - Sadashivgadh, High Church, Maruti Temple, and Kali Bridge.

The beaches in Uttar Kannada and their details are provided in the table below:

<table>
<thead>
<tr>
<th>S.NO</th>
<th>Name of Taluk</th>
<th>Name of Beach</th>
<th>CRZ Classification</th>
<th>Length of Beach (km)</th>
<th>Width of Beach (km)</th>
<th>Distance from NH (km)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Bhatkal</td>
<td>Murdeshwar Bali Beach</td>
<td>CRZ III/I</td>
<td>3</td>
<td>60-110</td>
<td>2</td>
</tr>
<tr>
<td>2</td>
<td></td>
<td>Jali Beach</td>
<td>CRZ III</td>
<td>1</td>
<td>30-60</td>
<td>5</td>
</tr>
<tr>
<td>3</td>
<td></td>
<td>Alvekodi Beach</td>
<td>CRZ III</td>
<td>2</td>
<td>30-50</td>
<td>4</td>
</tr>
<tr>
<td>4</td>
<td>Honnavar</td>
<td>KasarKod, ApsarKonda</td>
<td>CRZ III</td>
<td>3</td>
<td>80-120</td>
<td>1</td>
</tr>
<tr>
<td>5</td>
<td></td>
<td>Ramangindi Beach</td>
<td>CRZ III/I</td>
<td>1</td>
<td></td>
<td>2</td>
</tr>
<tr>
<td>6</td>
<td></td>
<td>PavinKurva Beach</td>
<td>CRZ III</td>
<td>2</td>
<td>50-80</td>
<td>2</td>
</tr>
<tr>
<td>7</td>
<td></td>
<td>Koppadamakki Beach</td>
<td>CRZ III</td>
<td>2</td>
<td></td>
<td>2</td>
</tr>
<tr>
<td>8</td>
<td></td>
<td>Karki Beach</td>
<td>CRZ III</td>
<td>2</td>
<td></td>
<td>3</td>
</tr>
<tr>
<td>9</td>
<td>Kumta</td>
<td>Dhareshwara Beach</td>
<td>CRZ III</td>
<td>3</td>
<td>50-100</td>
<td>2</td>
</tr>
<tr>
<td>10</td>
<td></td>
<td>Om Beach</td>
<td>CRZ I</td>
<td>2</td>
<td>25-65</td>
<td>10</td>
</tr>
</tbody>
</table>
A few key attractions in Uttar Kannada are discussed below:

### 4.1.2 Key Attractions

#### a. Gokarna – Om Beach

Narrow streets, traditional houses and temples of Gokarna have become the favourite destinations of many Hindu pilgrims. Locals believe that Gokarna derives its name from a legend in which Lord Shiva emerged from the ear of a cow. Literally meaning ‘cow’s ear,’ this village is formed by the ear-shaped confluence of two rivers.

Sadashivgadh, High Church, Maruti Temple, and Kali Bridge. Adventurous travellers love to visit this coastal town. Om beach, one of Gokarna’s five famed beaches takes the shape of an ‘Om,’ a spiritual Hindu symbol. The other beaches, wedged between gigantic cliffs that protrude like delicate fingers into the sea, are Gokarna, Kudle, Half Moon, and Paradise. Gokarna is a scenic delight with rocky mountains and the Western Ghats on one side and the Arabian Sea on the other.

#### b. Murudeshwar

The sea is an intrinsic part of the temple scape at Murudeshwar. Surrounding the temple on three sides is a small hill called Kanduka Giri. A huge 15 mts statue of Shiva towers over the town. The statue, which is only a couple of years old, is in a complex
which encompasses the 500-year-old Shiva temple.

Murudeshwar has the roaring sea on the west, the towering hills on the east and the coconut and areca groves nearby; the temple attracts a lot of devotees. The temple is covered with Chalukya and Kadamba sculptures in the Dravidian style. There is also a huge fort behind the temple.

c. **Jali Beach**

This Jali Beach is a narrow coastline located adjacent to Murudeshwar- bali beach in northern side. This beach has little scope for development since it is located in CRZ III and due to non-availability of land.

d. **Alvekodi Beach**

Alvekodi Beach is a narrow coastline located adjacent to Kumta port in northern side. This beach has little scope for development since it is located in CRZ III and due to non-availability of land.

e. **Kasarkod-Apsarkonda Beach**

Kasarkod Beach is just 500m from the National Highway 66(17), and beach can also be reached from nearest Honnavar railway station which is just 8.8 Km away. The Bhatkal circle bus stop is about 2.5Km away from the Kasarkod beach.
f. Apsarkonda Beach

The beach is just 1.5 km from the NH-66. Beach offers glorious sunsets which can be viewed from the Viewing deck created near the Apsara konda falls. The Apsarkonda beach & falls are just 12.5 km from Honnavar Railway station. The nearest airports are Dabolim at Goa and Mangalore International Airport at Bajpe.

![Apsarkonda Beach](image1)

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g. Devbagh

Devbagh is a gentle, secluded island. From the Karwar coast one can reach the casuarina-whispering island through a speedboat. It’s a place to walk around, laze in a casuarina grove, lie in a hammock, play beach volleyball and swim in the waters.

![Devbagh](image2)

---

h. Tagore Beach

Tagore beach is often a stop for tourists on their way to Goa. The beach is being developed with facilities like a promenade, park, toy train, museum and parking spaces are developed. Apart from this a week long Karavali festival is celebrated at the Tagore beach.

![INS Chapal](image3)

INS Chapal, a Russian made missile boat decommissioned in May 2006 after it served the Navy for 29 years is stationed at the Tagore beach which is to be converted to a museum. The boat is 38.6-mts-long and 7.2-mts-wide. This is likely to attract tourists from the nearby region.

![INS Chapal](image4)
i. Kurumgad

Kurumgad Island is a tourist delight located 4km into the Arabian Sea from Karwar and 1km from Devbagh. This tortoise-shaped island, offers a breath-taking view of the Arabian Sea. Tourists can enjoy exotic beach walks, nature walks, swimming, fishing, bonfires and barbecues, dolphin spotting, boating rides and snorkeling on this island.

Kurumgad Island can also be reached by traveling in ferry from the Shadhashivgad Boat Jetty located on the backwaters of the River Kali.

j. Yana

The gigantic rock formations of Yana stand tall among the evergreen forests of the Western Ghats in Uttara Kannada district. It is located 25km from the coastal town of Kumta and 40km from Sirsi near the Chandrika River. Yana is an ideal destination for pilgrims, trekkers, and nature-lovers. A 16km trek through the cool and breezy hills brings tourists to the foot of the mountain where the rock formations begins. A cave temple dedicated to Lord Shiva lies below these shikharas.

The Bhairaveshwara Shikhara and Mohini Shikhara are the ones which make Yana distinct from other regions in the Sahyadri. The taller one, Bhairaveshwara Shikhara is 120 mts and the slightly smaller one Mohini Shikhara is 90 meters from its base. They are of a solid composition of black, crystalline limestone.

k. Dandeli Wildlife Sanctuary

Dandeli is located 485 km from Bangalore, 125 km from Goa, 75 km from Hubli and 93 kms from Karwar. The Dandeli Wildlife Sanctuary is reputed to be the largest wildlife sanctuary in Karnataka nestling rare species of animal and birds.
Undulating streams, whispering bamboo, plantations diverse wildlife, and innumerable trekking trails make Dandeli a dream destination for adventure tourists. River Kali and its tributaries, Kaneri and Nagajhari, meander through the moist deciduous and semi-evergreen forests.

The Dandeli forests have the magnificent Supa Dam, the sinister Syntheri Rocks, Nagajhari Viewpoint, the Kulgi Nature Education Camp, the Kavla Caves and Sykes Point which offers a stunning view of the Kalinadi Valley.

4.2 Tourist profile

Karwar is visited on an average by 4000 tourists per day. However during the peak season these numbers increase to 6000 and above. The places commonly visited by tourists are Devabagh Island, the boat house at Devbagh, Kurumgad Island and Tagore beach.

4.3 Connectivity

4.3.1 Connectivity with major cities:

<p>| | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Distance from Panaji</td>
<td>105 km</td>
</tr>
<tr>
<td>Distance from Mangalore</td>
<td>273kms</td>
</tr>
<tr>
<td>Distance from Bangalore</td>
<td>530 km</td>
</tr>
<tr>
<td>Distance from Mumbai</td>
<td>650kms</td>
</tr>
<tr>
<td>Nearest railway station</td>
<td>Karwar</td>
</tr>
<tr>
<td>Nearest Bus station</td>
<td>Karwar and South Goa</td>
</tr>
<tr>
<td>Nearest Airport</td>
<td>Dabolim (Goa) and Mangalore</td>
</tr>
<tr>
<td>Route from Bangalore</td>
<td>Direct route from NH 4 and NH 63</td>
</tr>
<tr>
<td>Route from Goa</td>
<td>Direct route from NH 4 and NH 63</td>
</tr>
</tbody>
</table>

4.3.2 Overview of the linkage and local transport

**Bus**
Karwar is well connected by road from Bangalore (530 kms) and Goa (100 kms). One can also reach Karwar by bus from Mangalore (273 kms) and Belgaum (167 kms).

**Rail**
The nearest railway station is Shirwad on the Konkan railway which is located 2Km from Karwar.
Air
The nearest airports from Karwar are Goa (100kms), Mangalore (273kms) and Belgaum (167kms).

The local modes of transport available to tourists are autorickshaws and taxis.